

# ANNUAL REPORT FOR THE FINANCIAL YEAR 2017-18 OF

## DEBOCK SALES AND MARKETING LIMITED

(CIN:U52190RJ2008PLC027160)





#### **INDEX**

<u>S.NO</u>	<u>CONTENTS</u>
1.	Chairman Message
2.	Financial Highlights
3.	Corporate Information
4.	Notice of Annual General Meeting
5.	Director's Report and its Annexures
6.	Independent Auditor's Report
7.	Audited Financial Statement
8.	Proxy Form, Polling Paper
9.	Attendance Slip
10.	Route Map

The Ministry of Corporate Affairs has taken a "Green Initiative in the Corporate Governance" by allowing paperless compliances by the companies and has issued circulars stating that service of notice/documents including Annual Reports can be sent by e-mail to its members. To support this green initiative of the Government in full measure, members who have not registered their e-mail addresses, so far, are requested to register their e-mail address, in respect of electronic holdings with the Depository through their concerned Depository Participants. Members who hold shares in physical form are requested to get their e-mail address registered with Link Cameo Corporate Service Limited, RTA of the Company.

#### "10 ANNUAL GENERAL MEETING"

### 10<sup>th</sup> Annual General Meeting

Saturday, 29th September, 2018

Venue: 51, Lohiya Colony, Near 200FT Bypass, Vaishali Nagar, Jaipur 302021 Rajasthan.



#### **CHAIRMAN MESSAGE**

My Dear Fellow Members,

I am delighted to have the privilege of apprising you about Debock Sales & Marketing Limited (Formerly Known as Debock Sales & Marketing Private Limited). I would like to begin with congratulating you all as your company completes 10 successful years in the Agricultural Equipments& Hospitality Industry. I am pleased to share with you the 10<sup>th</sup> Annual Report of your Company for the Financial Year 2017-18.

The aim is to recognize our accomplishments during the Financial Year 2017-18 and to share with you our outlook and plans for the future. I am gratified with the continued growth of market share in the arena of "Agricultural Equipments" and "Hospitality Services". I am more excited about the pace and scale of execution that our Company is undertaking to fulfil our unwavering aim of creating long term shareholder value.

Goods and Service Tax is one of the biggest taxation reforms in India. The new GST regime aims at converting the whole nation into a single market. Its basic motto is "One Nation One tax". Presently the taxes are levied on goods and services in the state where they are produced but under the GST regime taxes will be levied in the state where they are consumed. The One Nation One Tax dream was implemented on July 1, 2017.

The single largest contributing Sector to the Indian Economy is the Agriculture. It alone accounts for up to 16% of the Indian GDP. GST was supposed to have more of a greater indirect impact on the Agriculture Sector. GST was supposed to bring about a paradigm shift in the transportation industry. Slow and plagued transportation was a major reason for inappropriate distribution of agricultural products as well as their cost. GST was touted to create a unified and first of its kind National Market for the agricultural products. The impact of GST on agricultural sector is foreseen to be positive. GST is essential to improve the transparency, reliability, timeline of supply chain mechanism.

Under the Goods and Service Tax, the hospitality sector stands to reap the benefits of standardized and uniform tax rates, and easy and better utilization of input tax credit. The Indian hospitality and tourism industry, which was pegged at US\$ 136.2 billion at the end of 2016, is one of the sectors which will see major changes post-July. The Tourism and Hospitality industry in India is expected to grow to US\$ 280.5 billion by 2026, and the initial hiccups after GST implementation are highly unlikely to impede this growth.

In a state of flux in the economies across the world, we maintained capability to demonstrate a strong performance on the strength of our in-house innovation and engineering capabilities with constant cost discipline. We closed the financial year 2017-18 on strong note with revenue and profit almost in line with our estimates. I am happy to inform that during this Year, the company made net profit Rs. 99.88 Lakhs and last year net profit was Rs.51.41 Lakh. This Year turnover of our company is Rs.17.58 Crores and last year turnover was 16.07 Crores.

Going beyond economic returns, your Company believes that it is geared to build purpose-driven brands that offer a win-win for the Company and society at large.

During the Financial year 2017-18, your company apart from current manufacturing operation, took an important step in building one more pillar of its growth strategy by commencing Highway project for Construction of Commercial Food Court" at NH-12, Jaipur.



In the Financial year 2018-19, your company came up with an Initial Public Offer (IPO) and obtained great response from investor. Your Company got listed on SME platform of NSE on 5<sup>th</sup> June, 2018. Moreover, Company is planning to open 2 Hotels at chaksu and Delhi.

I strongly feel that focus will lead to depth, and depth will lead to excellence. I continue to act as the Chairman of the Board, mentoring and advising the Board for your Company's strategy and future road map, ensuring highest levels of corporate governance at all times.

The business environment around us continues to remain challenging and competitive, and is likely to remain the same. With our diversified product line, passionate employees and your undying support, I am confident that we will continue to deliver growth that is consistent, competitive, profitable and responsible. I would like to thank all our stakeholders, for accompanying us on the exciting journey ahead. We will continuously seek and strive to do good, act better, and do what is best for us and society at large.

Thank you,

Sd/-

MukeshManveer Singh Chairman & Managing Director



### **FINANCIAL HIGHLIGHTS**

Particulars	2013-14	2014-15	2015-16	2016-17	2017-18
Revenue	7,16,170	4,05,32,851	10,16,93,767	16,07,06,563.10	17,58,82,657.86
EBIDTA	3,49,671	33,27,860	86,54,069	7,484,794.50	1,72,06,341.24
Reserve/ Surplus	2,35,946	4,85,377	11,58,233	63,00,135.34	12,55,51,856.75



#### **CORPORATE INFORMATION**

#### **BOARD OF DIRECTORS**

#### 1. Mr. Mukesh Manveer Singh

Chairman and Managing Director

#### 2. Mr. Ashok Kumar Nanakchand Mahawar

Non-Executive Director

#### 3. Ms. Privanka Sharma

Non-Executive Director

#### 4. Mr. Arvind Rao

Independent Director

#### 5. Mr. Kailash Brahmabhatt

Independent Director

#### 6. Mr. Harshadkumar Jashwantlal Patel

Independent Director

#### 7. Ms. Nishu Goyal

Chief Financial Officer

#### 8. Ms. Tripti Sharma

Company Secretary cum Compliance Officer from 14th August, 2018 till 13th June, 2018

#### 9. Ms. Ramita Kumawat

Company Secretary cum Compliance Officer w.e.f. 7th August, 2018

#### STATUTORY AUDITORS

M/s Mohnot Puneet& Associates, Chartered Accountants, (FRN. 0012316C)

#### **REGISTRAR AND TRANSFER AGENT**

#### **Cameo Corporate Services Limited**

Subramanian Building No. 1, Club House Road, Chennai – 600 002

Tel: +91 - 44 - 2846 0390, +91 - 44 - 2846 1989

Email: cameo@cameoindia.com

#### **BANKERS**

Yes Bank Limited Equitas Small Finance Bank Central Bank of India

#### **REGISTERED OFFICE**

51, Lohiya Colony, 200ft Bye Pass, Vaishali Nagar Jaipur 302021 CIN:U52190RJ2008PLC027160 <a href="mailto:info@debockgroup.com">info@debockgroup.com</a> www.debockgroup.com



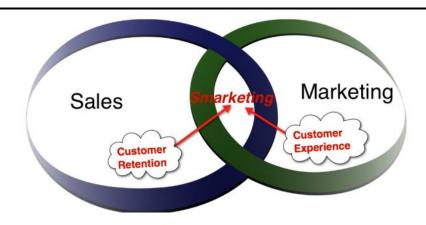
#### **OUR PRODUCTS AND PORTFOLIO**





#### **Hotel Debock Inn**

Hotel Debock Inn, Deoli ,Tonk delivers exceptional service, artful decor and an array of luxury amenities with unparalleled environment responsibility. With a refreshing mix of Indian heritage and high-tech hospitality, Hotel Debock Inn, Deoli is a leading environmentally sensitive business hotel in Tonk, Rajasthan. Hotel Debock Inn gives all gives services like 24-hour concierge & front desk, Wake-up calls, Taxi Arrangement, Dr. On Call ,24hr room service, Green and open surroundings, Rich design, Spotless and very much kept up rooms and hygienic food available in hotel. The offices are cutting edge and tuned in to the times, the climate is casual and the staff very friendly and soft spoken nature with every client.



#### **Sales and Marketing**

Debock Sales and Marketing Limited is one of the fastest growing Rajasthan based Sales and Marketing Company, is an outcome of the professional entrepreneurship of its highly experienced and competent management team. Their focus and passion is to establish a high quality, customer centric and Service Driven Sales and Marketing company catering and valuing the smallest needs of people of India. The association of the company with the finest pedigree investors reflects company's sustainable growth and synergies. At their best, both sales and marketing are opportunities for the creation of mutual benefit.

What you at last need from a purchaser is not a deal, but rather a relationship amongst purchaser and seller. Connections should be based on trust, keeping in mind the universe of offers absolutely considers



the likelihood of persuading a purchaser to purchase something they know they needn't bother with, this requires incredible expertise and results in an awry transaction—one that is to the essential formal of one and only gathering. Marketing is a widely used term to describe the communication between a company and the consumer audience that aims to increase the value of the company or its merchandise or, at its simplest, raises the profile of the company and its products in the public mind. The purpose of marketing is to induce behavioural change in the receptive audience.



**Agriculture Products** 

Farming is a boundless industry covering diverse parts of agricultural procedures/methods, agro nourishment generation, and agricultural assets, hardware, manures, gear, and so forth. There are number of dependable Horticulture Products Makers in the business sector. According to your particular necessities and requests, you can pick the sellers. In India, Agribusiness industry tremendously adds to the economy. The agricultural practice is exceedingly reverential to advancement of subsistence cultivating techniques and also sufficient usage. In your everyday life, you devour and utilize "N" number of agricultural products.



**Our Plant** 



#### **NOTICE**

To The Members of the Company,

**Notice** is hereby given that the 10<sup>th</sup> Annual General Meeting (AGM) of the members of Debock Sales and Marketing Limited will be held on Saturday, 29<sup>th</sup> September, 2018 at 3.00 PM at the registered office of the Company at 51, Lohiya Colony, 200ft Byepass, Vaishali Nagar, Jaipur 302021 to transact the following business:

#### **ORDINARY BUSINESS:**

- 1. To consider and adopt the financial statements of the Company for the financial year ended 31<sup>st</sup> March, 2018 together with Reports of the Directors and Auditors thereon, pass the following resolution as Ordinary Resolution:
  - "RESOLVED THAT the audited financial statement of the Company for the financial year ended March 31,2018 and the reports of the Board of Directors and Auditors thereon laid before this meeting, be and are hereby considered and adopted."
- 2. To appoint Mr. Mukesh Manveer Singh (DIN: 01765408) who retires by rotation and being eligible, offers himself for re-appointment and in this regard, pass the following resolution as an Ordinary Resolution:
  - "RESOLVED THAT pursuant to the provisions of Section 152 of the Companies Act, 2013, Mr. Mukesh Manveer Singh (DIN: 01765408), who retires by rotation at this meeting and being eligible has offered himself for re-appointment, be and is hereby re-appointed as a Director of the Company, liable to retire by rotation."
- 3. To consider and if thought fit, to pass, with or without modification(s), the following resolution as an Ordinary Resolution:
  - "RESOLVED THAT pursuant to the provisions of Section 139 and all other applicable provisions, if any, of the Companies Act, 2013 ("Act") and the Companies (Audit and Auditors) Rules, 2014 as amended from time to time, the Company hereby ratifies the appointment of M/s Mohnot Puneet& Associates, Chartered Accountants (Firm Registration No. 0012316C), as Auditors of the Company to hold office from the conclusion of this Annual General Meeting (AGM) till the conclusion of the 11th AGM to be held in 2019 to examine and audit the accounts of the Company for the financial year 2018-2019 at such remuneration as may be mutually agreed between the Board of Directors of the Company and the Auditors.

#### **SPECIAL BUSINESS:**

- 4. To appoint Ms. Jyoti Choudhary as an Independent Director and in this regard, pass the following resolution as an Ordinary Resolution:
  - "RESOLVED THAT pursuant to the provisions of Sections 149 and 152 read with Schedule IV and other applicable provisions, if any, of the Companies Act, 2013 ("the Act") and the Companies (Appointment and Qualification of Directors) Rules, 2014 and the applicable provisions of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 (including any statutory modification(s) or re-enactment(s) thereof, for the time being in force), Ms. Jyoti Choudhary (DIN:07927458), nominated by Board of Directors of the Company to be appointed as Director of the Company and who qualifies for being appointed as an Independent Director, be and is hereby appointed as an Independent Director of the Company, not liable to retire by rotation and to hold office for a term of 5 (five) consecutive years, that is, up to September 29, 2023."



"RESOLVED FURTHER THAT to give effect to this resolution the Board of Directors be and are hereby authorized to do all the acts, deeds, matters and things as they may in their absolute discretion deem necessary, proper or desirable and to settle any question, difficulty or doubt that may arise in this regard and to sign and execute all necessary documents, applications, returns and writings as may be necessary, proper, desirable or expedient."

By order of the board For Debock Sales and Marketing Limited

Place: Jaipur Date: 06.09.2018 Sd/-Ramita Kumawat Company Secretary M.No.54927

#### NOTES:

- 1. As per Section 105 of the Companies Act, 2013,A Member entitled to attend and vote at the meeting is entitled to appoint proxy/ proxies to attend and vote instead of himself and the proxy need not be a member of the company. A person can act as proxy on behalf of members not exceeding fifty (50) and holding in the aggregate not more than ten percent of the total share capital of the Company. The instrument of Proxy in order to be effective, should be deposited at the Registered Office of the Company, duly completed and signed, not less than 48 hours before the commencement of the meeting. A Proxy form is sent herewith.

  Proxies submitted on behalf of Companies, Societies, Partnership Firms, etc. must be supported by appropriate resolution / authority, as applicable, issued by the member organization.
- 2. Brief resume of Directors including those proposed to be appointed / re-appointed, nature of their expertise in specific functional areas, names of companies in which they hold directorships and memberships / chairmanships of Board Committees, shareholding and relationships between directors inter-se as stipulated under Regulation 36 of the SEBI (Listing Obligation and Disclosure Requirement) Regulations, 2015, with the Stock Exchanges, are forming part of the Notice to Annual General Meeting as Annexure "A".
- 3. The Register of Members and Share Transfer Books of the Company will not close.
- 4. The Explanatory Statement pursuant to Section 102 of the Companies Act, 2013, which sets out details relating to Special Business at the meeting, is annexed hereto.
- 5. Notice of Annual General Meeting will be sent to those who are members of the Company as on (Cutoff date) Friday, 24<sup>th</sup> August, 2018.
- 6. In terms of Section 152 of the Act, Mr. Mukesh Manveer Singh, Director, retire by rotation at the Meeting and being eligible, offer himself for reappointment. The Human Resources, Nomination and Remuneration Committee of the Board of Directors and the Board of Directors of the Company recommend the reappointment.
- 7. Mr. Mukesk Manveer Singh is interested in the Ordinary Resolution set out at Item Nos. 2, of the Notice with regard to his re-appointment. Save and except the above, none of the Directors / Key Managerial Personnel of the Company / their relatives are, in any way, concerned or interested, financially or otherwise, in the Ordinary Business set out under Item Nos. 1 to 3 of the Notice.
- 8. Details of Directors retiring by rotation / seeking appointment / re-appointment at the ensuing Meeting are provided in the "Annexure" to the Notice pursuant to the provisions of (i) the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 and (ii) Secretarial Standard on General Meetings ("SS-2"), issued by the Institute of Company Secretaries of India.
- 9. Keeping in view the requirements set out in the Act, the Audit Committee and Board of Directors of the Company have recommended ratification of appointment of M/s Mohnot Puneet &Associates ,Chartered



Accountants (Firm Registration No. 0012316C), as Auditors of the Company for the Financial Year 2018-19, at such remuneration as shall be fixed by the Board of Directors of the Company.

- 10. Members/Proxies/Authorised Representatives are requested to bring to the Meeting necessary details of their shareholding, attendance slip(s)and copy(ies) of their Annual Report.
- 11. In case of joint holders attending the Meeting, only such joint holder who is higher in the order of names will be entitled to vote at the Meeting.
- 12. Relevant documents referred to in the Notice are open for inspection by the members at the registered office of the Company on all working days (that is, except Saturdays, Sundays and Public Holidays) during business hours up to the date of the Meeting. The aforesaid documents will be also available for inspection by members at the Meeting.
- 13. The Securities and Exchange Board of India (SEBI) has mandated the submission of Permanent Account Number (PAN) by every participant in securities market. Members holding shares in electronic form are, therefore, requested to submit their PAN to their Depository Participants with whom they are maintaining their Demat accounts. Members holding shares in physical form can submit their PAN to the Company / Cameo Corporate Services Ltd, the Registrar and Transfer Agent.
  - The Company or its Registrars and Transfer Agents, M/s Cameo Corporate Services Ltd cannot act on any request received directly from the members holding shares in electronic form for any change of bank particulars or bank mandates. Such changes are to be advised only to the Depository Participant by the members.
- 14. Members holding shares in electronic form are requested to intimate immediately any change in their address or bank mandates to their Depository Participants with whom they are maintaining their demat accounts. Members holding shares in physical form are requested to advise any change in their address or bank mandates immediately to the company or M/s Cameo Corporate Services Ltd.
- 15. Non-Resident Indian Shareholders are requested to inform M/s Cameo Corporate Services Ltd the Registrar and Share Transfer Agent of the Company immediately about:
  - i) The change in the Residential status on return to India for permanent settlement.
  - ii) The particulars of the Bank Account maintained in India with complete name, branch, and account type, account number and address of the Bank, if not furnished earlier.
- 16. Members requiring information on the accounts are requested to write to the company at least 10 (Ten) days before the date of the meeting to enable the company to furnish the information.
- 17. Members are requested to furnish or update their e-mail IDs with the Registrar for sending the soft copies of the Annual Report of the Company, to support the MCA's Green Initiative in the Corporate Governance.

#### 18. Members are requested to:

- i) Intimate change in their Registered Addresses, if any, in respect of Equity Shares held in electronic form (Dematerialized form) to their Depository Participant(s).
- ii) Intimate the Registrar & Share Transfer Agent about any change in their Registered Addresses in respect of equity shares held in physical form.
- iii) Quote the registered folio number / DP-ID and CL-ID in all future correspondence.
- iv) To address their grievances to the Company Secretary at the Registered Office of the Company.
- 19. Members and Proxies attending the Meeting should bring the attendance slip duly filled in for attending the meeting.



- 20. Members are informed that in case of Joint holders attending the meeting; only the joint holder whose names appear first in Register of members will be entitled to vote.
- 21. Corporate members are requested to send a duly certified copy of the Board Resolution authorizing their representatives to attend and vote at the Annual General Meeting.
- 22. Members who have not registered their e-mail addresses so far are requested to register their e-mail address for receiving all communication including Annual Report, Notices, Circulars, etc. from the Company electronically.
- 23. Pursuant to the prohibition imposed vide Secretarial Standard on General Meetings (SS-2) issued by the ICSI and the MCA circular, no gifts/coupons shall be distributed at the Meeting.
- 24. Members may kindly note that bags, eatables, laptops, arms, ammunitions or any other harmful/dangerous objects are not allowed inside the Auditorium at the meeting venue.
- 25. Members may also note that the Notice of 10<sup>th</sup> Annual General Meeting and Annual Report for the year 2017-2018 is also available on the website of the company <a href="https://www.debockgroup.com">www.debockgroup.com</a> for downloading purpose.
- 26. Company is exempted from conducting E Voting vide Rule 20(2) of Companies (Management & Administration) Amendment Rule, 2015. So voting will be conducted by means of ballot paper at the Annual General Meeting.

By order of the Board For Debock Sales and Marketing Limited

Place: Jaipur Date: 06.09.2018 Sd/-Ramita Kumawat Company Secretary M.No 54927



#### EXPLANATORY STATEMENT

(Pursuant to Section 102 of the Companies Act, 2013)

#### <u>ITEM 04</u>

In accordance with the provisions of Section 149 read with Schedule IV to the Act, appointment of an Independent Director requires approval of members.

Based on the recommendation of the Human Resources, Nomination and Remuneration Committee, the Board of Directors has proposed that Ms. Jyoti Choudhary (DIN:- 07927458), be appointed as an Independent Director on the Board of the Company. The appointment of Ms. Jyoti Choudhary (DIN:- 07927458), shall be effective upon approval by the members in the Meeting.

The Company has received a notice in writing from a member under Section 160 of the Act proposing the candidature of Ms. Jyoti Choudhary for the office of Director of the Company. Ms.Jyoti Choudhary is not disqualified from being appointed as a Director in terms of Section 164 of the Act and has given his consent to act as a Director. The Company has received a declaration from Ms. Jyoti Choudhary that he meets the criteria of independence as prescribed both under sub-section (6) of Section 149 of the Act and under the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("Listing Regulations").

In the opinion of the Board, Ms. Jyoti Choudhary fulfils the conditions for his appointment as an Independent Director as specified in the Act and the Listing Regulations. Ms.Jyoti Choudhary is independent of the management and possesses appropriate skills, experience and knowledge. Details of Ms.Jyoti Choudhary are provided in the "Annexure" to the Notice pursuant to the provisions of (i) the Listing Regulations and (ii) Secretarial Standard on General Meetings ("SS-2"), issued by the Institute of Company Secretaries of India. Copy of draft letter of appointment of Ms. Jyoti Choudhary setting out the terms and conditions of appointment is available for inspection by the members at the registered office of the Company.

None of the Directors / Key Managerial Personnel of the Company / their relatives are, in any way, concerned or interested, financially or otherwise, in the resolution set out at Item No. 4 of the Notice. This statement may also be regarded as an appropriate disclosure under the Listing Regulations. The Board commends the Ordinary Resolution set out at Item No. 4 of the Notice for approval by the members.

By order of the Board For Debock Sales and Marketing Limited

Place: Jaipur Date: 06.09.2018 Sd/-Ramita Kumawat Company Secretary M.No.54927



#### **Annexure**

Statement provided pursuant to the provisions of Regulation 36 of SEBI (LODR) Regulations, 2015 read with Secretarial Standard 2 on General Meetings issued by the Institute of Company Secretaries of India:

S.No	Name	Mr.MukeshManveer Singh	Ms.JyotiChoudhary
1.	Date of Birth	30/06/1977	05/04/1994
2.	Date of Appointment	02/03/2009	-
3.	Qualifications	He has completed his senior secondary from Rajasthan Board.	Graduate
4.	Expertise in specific functional Area	He has an experience of around 18 years in Construction and Real Estate Development, manufacturing agriculture equipment, Hospitality Services & Sale of ACE Tractors. He is the guiding force behind all corporate decisions and is responsible for the entire business operations	She has experience in the sector of Hospitality, Decor and Logistic services. She is also involved in various promotional activities including but not limited to photo shoots, Corporate Events and Advertisements.
5.	Terms and Conditions of appointment / reappointment	As per the resolution passed by the members at the Extra Ordinary General Meeting held on 25 <sup>th</sup> May, 2017, Mr. Mukesh Manveer Singh was appointed as a Managing Director, liable to retire by rotation	As per the resolution at Item No.4 of the Notice convening the Tenth Annual General Meeting on 29 <sup>th</sup> , September, 2018 read with explanatory statement thereto
6.	Remuneration last drawn	Rs.360,000/-	Nil
7.	Directorship held in other public companies (Excluding foreign companies and Section 8 Companies)	Nil	Nil
8.	Memberships/Chairmans hips of Committees of other Public Companies (Includes only Audit Committee and Stakeholder's Relationship Committee)	Nil	Nil
9.	Number of shares held in the company	4807624 (as on 31st March, 2018)	Nil
10.	Relationship between Directors inter-se	Brother of Mr. Ashok Kumar NanakchandMahawar& spouse of Ms.Priyanka Sharma	Nil



#### **DIRECTOR'S REPORT**

To.

The Shareholders,

Your Directors have pleasure in presenting the Tenth Annual Report of the Company on the business and operations of the Company together with the Audited financial accounts for the financial year ended on 31st March, 2018.

#### 1) Financial Performance & Highlights

(Rs. In lakhs)

Particulars	March 31,2018	March 31, 2017
Revenue From Operations (Gross)	17,58,82,657.86	16,07,06,563.10
Less: Excise Duty	0	0
Revenue from operations (Net)	17,58,82,657.86	16,07,06,563.10
Other Income	3,30,539.00	7,69,488.00
Total Revenue	17,62,13,196.86	16,14,76,051.10
Profit before Depreciation, Interest and Tax Expenses	1,72,06,341.24	1,69,82,462.16
Less: Finance Cost	35941.27	7484794.50
Profit before Depreciation and Tax Expenses	17170399.97	9497667.66
Less: Depreciation	26,99,246.00	21,96,566.02
Net Profit before Tax	1,44,71,153.97	73,01,101.64
Less: Current Tax	33,63,267.00	19,57,497.00
Less: Deferred Tax	11,19,465.56	2,01,702.83
Net Profit after Tax	99,88,421.41	51,41,901.81

## 2) <u>Brief description of the Company's working during the year/State of Company's affair (objects, performance)</u>

The Company continued its Hotel Segment, Sales and Marketing Business. During the year under review, the Company registered revenue of Rs.17,58 crores as against revenue of Rs.16.07 crores during preceding financial year.

During the Financial year 2017-18, there was no change in the business of the Company however the Company apart from current manufacturing operation, took an important step in building one more pillar of its growth strategy by commencing Highway project for Construction of Commercial Food Court" at NH-12, Jaipur.

In the Financial year 2018-19, the company came up with an Initial Public Offer (IPO) and obtained great response from investor and issued 22,20,000 Equity shares at Rs.10/- each . The Company got listed on SME platform of NSE on 5th June, 2018.

Moreover, Company is planning to expand its Hospitality Segment with few more Hotels to be opened at the New Delhi and at Chaksu, a town in Jaipur.



Your Directors strongly believe that the company will definitely achieve better results in the coming years not only in terms of operational profit but also in terms of maximization of shareholder's wealth.

#### 3) <u>Dividend:</u>

To conserve the resources of the Company for its future growth, the Board of Directors of the Company have decided to plough back the profit into the business, therefore no dividend is recommended for the financial year 2017-2018.

#### 4) Transfer to Reserves & Surplus

Your Directors do not propose to transfer any amount to the Reserve and transferred profit of Rs. 99.88 lakhs from Profit and Loss account to Surplus.

#### 5) Share Capital & Unclaimed Shares:

During the period under review, the Authorised share capital of the Company was increased from Rs. 1 Crore to 8.5 Crores, thereafter 14,33,421 equity shares were allotted through Private Placement on 31<sup>st</sup> July, 2017. Further, on 14<sup>th</sup> November, 2017, 35,66,579 equity shares were allotted due to conversion of Unsecured Loan given by Mr. Mukesh Manveer Singh and M/s. Eagle Sales, collectively which resulted in increase in paid-up share capital to Rs. 6,00,00,000 at the end of the Financial Year.

During the current financial year, the Company came up with an IPO and issued 22.2 Lakhs equity shares. The updated Paid up Share Capital of the Company as on signing of this report is 8,22,00,000.

#### 6) Director's & Key Managerial Personnel

In accordance with the provisions of section 149, 152 & Article 105 to 110 of Article of Association of the Company and other applicable provisions of the Companies Act, 2013, one third of the of Directors who are liable to retire by rotation, shall retire every year and, if eligible, offer themselves for re-appointment at every AGM.

Consequently Mr. Mukesh Manveer Singh, Director of the Company is liable to retire by rotation in the forthcoming Annual General Meeting and being eligible, offers himself for reappointment. The Board recommends their reappointment for the consideration of Members of the Company at the ensuing Annual General Meeting.

The details of Directors being recommended for reappointment as required under the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 are contained in the accompanying Notice convening the ensuing Annual General Meeting of the Company. Appropriate Resolution(s) seeking your approval to the appointment/ re-appointment of Directors are also included in the Notice.

During the year under review, there is change in the Board of Directors & KMP of the Company, details of which are as follows:

- a) Mueksh Manveer Singh, Director designated as Managing Director of the Company w.e.f. 25.05.2017.
- **b)** Mr. Ashokkumar Nanakchand Mahawar, designated as Non-Executive Director from Executive w.e.f 31<sup>st</sup> July, 2017;
- c) Mr. Abhishek Sharma resigned from directorship of the Company w.e.f. 14<sup>th</sup> August, 2017.



- **d**) Key Managerial Personnel have been appointed, Mrs. Nishu Goyal as Chief Financial Officer of the Company w.e.f. 16<sup>th</sup> August, 2017 and Ms. Tripti Sharma as a Company Secretary w.e.f. 14<sup>th</sup> August, 2017.
- e) Following Independent Directors were appointed:-
  - Mr. Arvind Raow.e.f 08.08.2017
  - Mr. Kailash Brahmabhattw.e.f 08.08.2017; and
  - Mr. Harshad kumar Jashwantlal Patel w.e.f. 26.12.2017.
- f) Later, Ms. Tripti Sharma resigned on 13<sup>th</sup> June, 2018.
- g) Ms. Ramita Kumawat appointed as Company Secretary cum Compliance Officer w.e.f. 07th August, 2018.

The following were the Key Managerial Personnel of the Company for the Financial Year 2017-18:

S.No	Name of Person	Designation
1.	Mr.MukeshManveer Singh	Chairman & Managing Director
2	Mrs.NishuGoyal	Chief Financial Officer
3	Ms.Tripti Sharma	Company Secretary & Compliance Officer Upto 13.06.2018

#### 7) Number of Meetings of the Board

The Board of the Company has met sixteen times and the intervening gap between the Meetings was within the period prescribed under the Companies Act,2013. The details of the number of Meetings of the Board held during the financial year 2017-18 are as follows:-

S.No	Board Meetings for
	FY 2017-18
1.	10.04.2017
2.	26.04.2017
3.	03.05.2017
4.	05.05.2017
5.	08.05.2017
6.	26.06.2017
7.	07.07.2017
8.	29.07.2017
9.	31.07.2017
10.	14.08.2017
11.	16.08.2017
12.	25.08.2017
13.	14.11.2017
14.	01.12.2017
15.	04.01.2018
16.	09.03.2018

The intervening gap between the Meetings was within the period prescribed under the Companies Act, 2013.

- 8) During the year under review, the following Committees were constituted, details of which are as follows:-
  - 1. Audit Committee
  - 2. Nomination and Remuneration Committee
  - 3. Stakeholder's Relationship Committee



The details of the Committees along with their composition, number of meetings and attendance at the Meetings are provided in the here in under:-

Date of Constitution of above Committees: - 04.01.2018

#### Members of Audit Committee:-

Sr. No.	Name of the Director	Status	Nature of Directorship	
1.	Mr. Harshadkumar Jashwantlal Patel	Chairman	Non-Executive & Independent Director	
2.	Mr. Arvind Rao	Member	Non-Executive & Independent Director	
3.	Mr. Kailash Brahmabhatt	Member	Non-Executive & Independent Director	

#### Members of Nomination & Remuneration Committee:-

Sr. No.	Name of the Director	Status	Nature of Directorship	
1.	Mr. Arvind Rao	Chairman	Non-Executive & Independent Director	
2.	Mr. Harshadkumar Jashwantlal Patel	Member	Non-Executive & Independent Director	
3.	Mr. Kailash Brahmabhatt	Member	Non-Executive & Independent Director	

#### Members of Stakeholders Relationship Committee:-

Sr. No.	Name of the Director	Status	Nature of Directorship	
1.	Mr. Harshadkumar Jashwantlal Patel	Chairman	Non-Executive & Independent Director	
2.	Mr. Arvind Rao	Member	Non-Executive & Independent Director	
3.	Mr. Kailash Brahmabhatt	Member	Non-Executive & Independent Director	



#### 9) Formal Annual Evaluation

Meeting the requirements of the statute and considering Board Performance Evaluation as an important step for a Board to transit to a higher level of performance, the Nomination and Remuneration Committee has laid down a comprehensive framework for carrying out the evaluations prescribed in the Companies Act. 2013.

The framework was developed to give all Board members an opportunity to evaluate and discuss the Board's performance openly from multiple perspectives and enhance governance practices within the Board. The framework describes the evaluation coverage and the process thereof.

According to Section 134 sub-section 3(p) read with Sub-rule (4) of Rule 8 of the Companies (Accounts) Rules, 2014 every listed company and every other public company having paid- up share capital of twenty five Crores or more calculated at the end of the preceding financial year should include in the report by its Board of Directors, a statement indicating the manner in which formal annual evaluation has been made by the Board of its own performance and that of its committees and individual directors.

Board Evaluation Policy in the Annexure A of Board's Report.

During the year under review, Board Evaluation process was not applicable on the Company, however, policies relating to evaluation of Board and Independent Directors has been duly formulated by Nomination and Remuneration Committee and the process shall be duly conducted in the subsequent financial years.

#### 11. Declaration by an Independent Director(s) and re-appointment, if any

The Company has received necessary declaration from each independent director under Section 149(7) of the Companies Act, 2013, confirming that he meets the criteria of independence laid down in Section 149(6) of the Companies Act, 2013.

#### 12. Finance & Accounts

Your Company prepares its Financial Statements in accordance with the Accounting Standards prescribed under section 133 of the Companies Act, 2013 read with the relevant rules issued there under and other accounting principles generally accepted in India. The estimates and judgments relating to the Financial Statements are made on a prudent basis, so as to reflect in a true and fair manner. The form and substance of transactions reasonably present the Company's state of affairs, profits and cash flows for the year ended March 31, 2018. Bank, Cash and cash equivalents as at March 31, 2018 was Rs.36.43 Lakhs. The Company continues to focus on judicious management of its working capital, Receivables, inventories and other working capital parameters were kept under strict check through continuous monitoring.

#### 13. Subsidiary Companies/Joint Venture/ Associates Company

The Company does not have any Subsidiary/Joint Venture/Associates Company as on 31.03.2018.

#### 14. Consolidated Financial Statements:-

The Company has no Subsidiary, Associate or Joint Venture and therefore question of Consolidated Financial Statements do not arise.

#### 15. Auditors:-

#### a) Statutory Auditors:-

M/s Mohnot Puneet& Associates, Chartered Accountants(Firm Registration No. 0012316C)were appointed by the shareholders at the 9<sup>th</sup>Annual General Meeting to hold office until the conclusion of



the 11<sup>th</sup>AnnualGeneral Meeting of the Company to be held in the Year 2019 subject to ratification by shareholders at each Annual General Meeting. The ratification of their appointment is recommended by the Board of Directors pursuant to Section 139 of the Companies Act, 2013.

**Independent Auditor's Report :-**The Independent auditor's report is self-explanatory and since it does not contain any qualifications, reservations or adverse remarks. Therefore, needs no comments.

#### b) Cost Auditors:-

The Central Government has not prescribed maintenance of cost record for the business activity in which the Company is engaged; therefore the provisions of Section 148 of the Companies Act, 2013 and the Companies (Cost Records and Audit) Amendment Rules, 2014 are not applicable to the Company.

#### c) Secretarial Audit:-

During year under review, the Paid up Capital of the Company was less than Rupees 50 Crores and turnover was less than Rupees 250 Crores, Therefore, provisions of Section 204 of the Companies Act, 2013, read with the Companies (Appointment and Remuneration of the Managerial personnel) Rules, 2014 in relation to audit of Secretarial and related records are not applicable to the Company.

#### 16. Vigil Mechanism / Whistle Blower Policy

As per the provisions of Companies Act, 2013, every Listed Company shall establish a vigil mechanism (similar to Whistle Blower mechanism). In pursuance of the provisions of section 177(9) & (10) of the Companies Act, 2013, a vigil mechanism/ whistle blower policy for directors and employees to report genuine concerns has been established and approved by Board.

#### 17. Risk Management

In today's economic environment, Risk Management is a very important part of business. The main aim of risk management is to identify, monitor and take precautionary measures in respect of the events that may pose risks for the business. The risk management framework is reviewed periodically by the Board and the Audit Committee. Pursuant to section 134 (3) (n) of the Companies Act, 2013 & Regulation 17 of SEBI (Listing Obligations and Disclosure Requirements), Regulations, 2015, the company should have developed and implemented Risk management policy for the Company including identification therein of elements of risk. Your Company has identified the following risks:

#### (A) Commodity Price Risk

Risk of price fluctuation on basic raw materials as well as finished goods used in the process of manufacturing. Your Company commands excellent business relationship with both suppliers and buyers. In case of major fluctuation either upwards or downwards, the matter will be mutually discussed and compensated both ways. Also by focusing on new value added products helps in lowering the impact of price fluctuation in finished goods.

#### (B) Interest Rate Risk

Any increase in interest rate can affect the finance cost. Your Company's dependency on interest bearing debt is reasonably low therefore risk on account of any unforeseen hike in interest rate is very nominal.

#### (C) Human Resource Risk

Your Company's ability to deliver value is dependent on its ability to attract, retain and nurture talent. Attrition and non availability of the required talent resource can affect the overall performance of the Company. By continuously benchmarking of the best HR practices across the industry and carrying out necessary improvements to attract and retain the best talent. By putting in place production incentives on time bound basis and evaluating the performance at each stage of work. Also recruitment is across



almost all states of India which helps to mitigate this risk and we do not anticipate any major issue for the coming years.

#### (D) Competition Risk

The increase in competition can create pressure on margins, market share etc. However, by continuous efforts to enhance the brand image of the Company by focusing on, quality, cost, timely delivery, best customer service and by introducing new product range commensurate with demands, your Company plans to mitigate the risks so involved.

#### (E) Compliance Risk

Any default can attract penal provisions. Your Company regularly monitors and reviews the changes in regulatory framework through various legal compliance management tools to avoid any such compliance related risk.

#### (F) Industrial Safety, Employee Health and Safety Risk

The Electrical industry is labour intensive and is exposed to accidents, health and injury risk due to machinery breakdown, etc. By development and implementation of critical safety standards across the various departments of the factory, establishing training need identification at each level of employee.

#### 18. Extract of Annual Return

As required pursuant to Section 92(3) of the Companies Act, 2013 and Rule 12(1) of the Companies (Management and Administration) Rules, 2014, extract of Annual Return in Form MGT-9, is included in this report as **Annexure-B** and forms an integral part of this report.

## 19. Material changes and commitments, if any, affecting the financial position of the company which have occurred between the end of the financial year of the company to which the financial statements relate and the date of the report

#### LISTING:

Your Directors are pleased to share that your Company has got listed under the Emerge Platform of NSE Exchange by issuing 22,20,000 equity shares of the Company into the open market. And your Directors have pleasure to welcome the new members into the Debock Family, who have acquired the shares through Initial Public Offer.

Your Directors strongly believe that the company will definitely achieve better results in the coming years not only in terms of operational profit but also in terms of maximization of shareholder's wealth.

## 20. <u>Details of significant and material orders passed by the regulators or courts or tribunals impacting</u> the going concern status and company's operations in future

There are no significant and material order passed by the Regulators/ court that would impact the going concern status of the company and its future operations.

#### 21. Deposits

Your Company has not accepted any deposits within the meaning of Section 73 to 76 of the Companies Act, 2013 and the Companies (Acceptance of Deposits) Rules, 2014.

## 22. <u>Information Pursuant to Rule -5 of the Companies (Appointment and Remuneration) of Managerial Person, Rule 2014 of the Companies Act, 2013:-</u>

None of the Employee is in receipt of remuneration in excess of limits prescribed under Rule 5(2) of Companies (Appointment & Remuneration of Managerial Personnel) Rules, 2014, i.e The Company has not employed any employee for any post that has paid remuneration in excess of Rs.1,02,00,000/- per annum or in excess of Rs.8,50,000/-per month.



#### 23. Particulars of Loans, Guarantees or Investments

Details of Loan, Guarantees and investments covered under the provisions of section 186 of the Companies Act, 2013 are given in the notes to Financial Statements.

#### 24. Particulars of Contracts or Arrangements with Related Parties

All transactions entered with the Related Parties during the financial year were in the ordinary course of business and on Arm's Length Basis and do not attract the provisions of section 188 of the Companies Act, 2013 and rules made there under. Disclosure in form AOC- 2 in terms of section 134 of the Companies Act, 2013 and its rules in the **Annexure-C** to the directors report.

Related party transactions have been disclosed under significant accounting policies and notes forming part of the financial statements in accordance with "Accounting Standard 18". None of the transactions with related parties were in conflict with the interest of the Company. All the transactions are in the normal course of business and have no potential conflict with the interest of the Company at large and are carried out on an arm's length basis or fair value.

#### 25. Environment and Safety

Your Company is driven by principles of sustainability incorporating environment, employees and society aspects in all our activities. We are focused on employee well-being, developing safe and efficient products, minimizing environmental impact of our operations and products and minimizing the impact of our operations on society. Your Company is conscious of the importance of environmentally clean and safe operations and ensure of all concerned, compliances, environmental regulations and preservation of natural resources. Debock Sales & Marketing Limited recognizes quality and productivity as a pre-requisite for its operations and has implemented **ISO 9001:2000**. Continuous efforts to preserve the environment are pursued.

Employees' well-being and safety is of paramount importance to us. Creating a safe and healthy work environment is the most material issue in our operations. The focus is to continuously improve our health and safety performance. Our operations are comparatively safe and do not use significant amount of hazardous materials. All our employees are provided with relevant personal protective equipment according to the nature of work handled. They are also imparted relevant training on safety and handling of hazardous materials.

#### 26. Corporate Social Responsibility Initiatives

As per provisions of Section 135 of the Company Act 2013, and rules made there under, the CSR is not applicable on your company for the Financial Year 2017-2018.

#### 27. <u>Directors Responsibility Statement</u>

To the best of knowledge and belief and according to the information and to the information and explanation obtained by them, your directors make the following statement in terms of section 134(3) (c)

- a) In the preparation of Annual Accounts of the Company, the applicable Accounting Standards have been followed along with proper explanation relating to material departures from the same, if there any.
- b) The Directors have selected such Accounting Policies and applied them consistently and made judgments and estimates that are reasonable and prudent so as to give a true & fair view of the state of affairs of the Company at the end of the financial year ended March 31, 2018 and of the Profit of the Company for the year ended on that date.
- c) The Directors have taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of the Companies Act, 2013 for safeguarding the assets of the company and for preventing and detecting fraud and other irregularity.
- d) The Directors have prepared the Annual Accounts of the Company on a going concern basis.
- e) The Directors have laid down internal financial control to be followed by the company and such internal financial control are adequate and were operating effectively; and
- f) The Directors have devised proper system to ensure compliance with the provision of all applicable law and that such system operating effectively.



#### 28. Management Discussion & Analysis Report

The Management Discussion and Analysis Report as required under regulation 34(3) read with Schedule V of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 is not applicable on the Company for the Financial Year 2017-18.

#### 29. Conservation of Energy, Technology Absorption and Foreign Exchange Earnings and Outgo

As per section 134(3) of the Companies Act, 2013 read with Rule 8(3) of the Companies (Accounts) Rules, 2014, the information on conservation of energy, technology absorption and foreign exchange earnings and outgo is annexed in **Annexure-D** an integral part of this report.

#### 30. Internal Control Systems and Their Adequacy

The Company has adequate internal control system, commensurate with the size of its operations. Adequate records and documents are maintained as required by laws. The Audit Committee reviews adequacy and effectiveness of the Company's internal control environment and monitors the implementation of audit recommendations. The Audit Committee gives valuable suggestions from time to time for improvement of the company's business processes, systems and internal controls. All efforts are being made to make the internal control systems more effective.

#### 31. Nomination And Remuneration Policy of Directors, Key Managerial Personnel and Other Employees

In adherence of section 178(1) of the Companies Act, 2013, the Board of Directors of the have approved a policy on directors' appointment and remuneration including criteria for determining qualifications, positive attributes, independence of a director and other matters provided u/s 178(3), based on the recommendations of the Nomination and Remuneration Committee. The broad parameters covered under the Policy are — Objective, Role of Committee, Appointment and removal of directors/KMP/ Senior Management, Terms & tenure, Evaluation, Policy For Remuneration To Directors/ KMP/ Senior Management Personnel etc.

The Company's Policy relating to appointment of Directors, payment of Managerial remuneration, Directors' qualifications, positive attributes, independence of Directors and other related matters as provided under Section 178(3) of the Companies Act, 2013 is furnished in **Annexure-E** and forms part of this Report.

#### 32. <u>Human Resource Management, Health and Safety</u>

At Debock sales and Marketing Limited (DSML), we consider our employees as the most valuable resource and ensure strategic alignment of Human Resource practices to business priorities and objectives. Our constant endeavour is to invest in people and people processes to improve human capital for the organization and service delivery to our customers. Attracting, developing and retaining the right talent will continue to be a key strategic imperative and the organization continues its undivided attention towards that. We would like to take this opportunity to express appreciation for the hard work and commitment of the employees of the Company and look forward to their continued contribution.

DSML strives to provide a conducive and competitive work environment to help the employees excel and create new benchmarks of productivity, efficiency and customer delight. At DSML, the Human Resource agenda continues to remain focused on reinforcing the key thrust areas i.e. being the employer of choice, building an inclusive culture and a strong talent pipeline and building capabilities in the organization. To maintain its competitive edge in a highly dynamic industry, we recognize the importance of having a work force which is consumer-focused, performance-driven and future-capable. In keeping with this, a number of policies and initiatives have been drawn up like regular employee engagement surveys, focusing on objective performance management system with key result areas and performance indicators. These initiatives ensure a healthy balance between business needs and individual aspirations.

At DSML, we ensure that there is full adherence to the code of ethics and fair business practices. RMC provide equal opportunity in all aspects of employment, including recruitment, training, work conditions, career progression, etc. that reconfirms our commitment that equal employment opportunity is a component of our growth and competitiveness. Further, DSML is committed to maintaining a workplace where each employee's privacy and personal dignity is respected and protected from offensive or threatening behaviour



including violence. The Company believes in empowering its employees through greater knowledge, team spirit and developing greater sense of responsibility.

The company has a policy on prohibition, prevention and Redressal of Sexual Harassment of women at workplace and matters connected there with or incidental there to covering all the aspects as contained under "The Sexual Harassment of women at workplace (Prohibition, Prevention and Redressal) Act, 2013". During the year, no complaint was lodged.

#### 33. Particulars of Employees

During Year under review, provisions of section 197(12) of the Companies Act, 2013 read with Rule 5(2) and 5(3) of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014 are not applicable on your Company.

#### 34. Dematerialisation of Shares

As now, your Company is listed from 5<sup>th</sup> June, 2018, the shares of your Company are being traded in electronic form and the Company has established connectivity with both the depositories i.e. National Securities Depository Limited (NSDL) and Central Depository Services (India) Limited (CDSL). In view of the numerous advantages offered by the Depository system, Members are requested to avail the facility of dematerialization of shares with either of the Depositories as aforesaid. As on today, 100% of the share capital stands dematerialized.

#### 35. Internal Financial Control

According to Section 134(5) (e) of the Companies Act, 2013, the term financial control (IFC) means the policies and procedures adopted by the Company for ensuring the orderly and efficient conduct of business, including adherence to the company's policies, safeguarding of its assets, prevention and detection of frauds and errors, accuracy and completeness of the accounting records and timely preparation of reliable financial information.

To further strengthen the internal control process, the company has developed the very comprehensive compliance management tool to drill down the responsibility of the compliance from top management to executive.

#### 36. Payment of Listing Fee

Your company has paid Annual listing fee of NSE for the F.Y. 2018-19.

#### 37. Cautionary Statement

Statements in this report, describing the Company's objectives, expectations and/or anticipations may be forward looking within the meaning of applicable Securities Law and Other laws & regulations. Actual results may differ materially from those stated in the statement. Important factors that could influence the Company's operations include global and domestic supply and demand conditions affecting selling prices of finished goods, availability of inputs and their prices, changes in the Government policies, regulations, tax laws, economic developments within the country and outside and other factors such as litigation and industrial relations. The Company assumes no responsibility in respect of the forward-looking statements, which may undergo changes in future on the basis of subsequent developments, information or events.

#### 38. Acknowledgement

The Directors of your Company acknowledge a deep sense of gratitude for the continued support extended by Investors, Customers, Business Associates, Bankers and Vendors. Yours Directors place on record their appreciation for the significant contribution made by the employees at all levels through their hard work and dedication. The Directors also thanks the various Government and Regulatory Authorities and last but



not the least the Shareholders for their patronage, support and faith in the company. The Board looks forward to their continued support in the years to come.

By the order of the Board For Debock Sales & Marketing Limited (Formerly known as Debock Sales & Marketing Pvt Ltd.)

Sd/- Sd/-

MukeshManveer Singh Kailash Brahmabhatt
DIN: 01765408 DIN: 07883524
Chairman & Managing Director Director

Place: Jaipur Dated: 06.09.2018



#### ANNEXURE "A" TO THE DIRECTOR'S REPORT

#### **Board's Performance Evaluation Policy**

#### Introduction

The Company conducts its operations under the directions of Board of Directors within the framework laid down by various statutes, more particularly by the Companies Act, 2013, the Articles of Association, SEBI (LODR) Regulation, 2015, Listing Agreement with stock exchanges and Code of Conduct and policies formulated by the Company for its internal execution. The Company's Board of Directors is dedicated to act in good faith; exercise their judgment on an informed basis, in the best interest of the company and its stakeholders.

Accordingly, the present policy for Board's performance evaluation is being put into place in accordance with the requirements of section 178 of the Companies Act, 2013 which provides for the a policy to be formulated and recommended to the Board, setting the criteria, based on which the performance of each and every director including the performance of the Board as a whole shall be assessed by the Board of Directors of the Company. Such an evaluation procedure will provide a fine system of checks and balances on the performance of the directors and will ensure that they exercise their powers in a rational manner.

The Act, under clause VIII of Schedule IV, casts an obligation on part of the Board of Directors for evaluating the performance of independent directors. All the directors on the board of a company, except the independent director whose performance is being evaluated, will assess the performance of the independent director. Accordingly, a report of board's performance evaluation of each independent director of the company would be prepared, which would determine whether to extend or continue the term of appointment of the concerned independent director or not.

With an aim to maintain an energized, proactive and effective Board, the Board is committed to a continuing process of recommending and laying down the criteria to evaluate the performance of the entire Board of the Company.

As one of the most important functions of the Board of Directors is to oversee the functioning of Company's top management, this Board Performance Evaluation process aims to ensure individual director ("Directors") and the Board of Directors of the Company ("Board") as a whole work efficiently and effectively in achieving their functions. This policy aims at establishing a procedure for conducting periodical evaluation of its own performance and of its committees and individual directors. Hence it is important that every individual Board Member effectively contributes in the Board deliberations.

#### **Effectiveness of the Board**

The overall effectiveness of the Board shall be measured on the basis of the ratings obtained by each Director and accordingly the Board shall decide the Appointments, Re-appointments and Removal of the non-performing Directors of the Company. For this reason, based on the fore stated criteria of evaluation the remuneration of the Directors and Key Managerial Personnel shall be determined and reviewed from time to time.

#### Responsibility of Board/Independent Director

It shall be the duty of the Board, who shall be supported by the Management to organize the evaluation process and accordingly conclude the steps required to be taken. The evaluation process will be used constructively as a system to improve the directors' and committees' effectiveness, to maximize their strength and to tackle their shortcomings.

#### The Board of Directors shall undertake the following activities on an annual basis:

- I. Review the various strategies of the Company and accordingly set the performance objectives for directors, in consistency with varying nature and requirements of Company's business.
- II. The Board as a whole shall discuss and analyze its own performance during the year together with suggestions for improvement thereon, pursuant to the performance objectives.

In conformity with the requirement of the Act, the performance evaluation of all the directors shall be done by the entire Board of Directors, excluding the director being evaluated.



Independent Directors are duty bound to evaluate the performance of non - independent directors and board as a whole. The independent directors of the Company shall hold at least one meeting in a year to review the performance of the non- independent directors, performance of chairperson of the Company and board as a whole, taking into account the views of executive directors and non-executive directors.

#### **Evaluation Factors**

The Board of Directors shall pay regards to the following parameters for the purpose of evaluating the performance of a particular director:

In respect of each of the evaluation factors, various aspects have been provided to assist with the evaluation process in respect of performance of Board itself, and of its committees and individual directors as, such evaluation factors may vary in accordance with their respective functions and duties.

Evaluation of Independent Director shall be carried on by the entire Board in the same way as it is done for the Executive Directors of the Company except the Director getting evaluated.

Appraisal of each Director of the Company shall be based on the criteria as mentioned herein below.

Rating Scale

Scale Performance	Rating Scale
Exceptionally good	5
Good	4
Satisfactory	3
Needs improvement	2
Unacceptable	1

The Company has chosen to adopt the following Board Performance Evaluation Process:

#### **Independent Directors**

Some of the specific issues and questions that should be considered in a performance evaluation of Independent Director, in which the concerned director being evaluated shall not be included, are set out below: *Name of Director being assessed:* 

S. No.	Assessment Criteria	Rating	Remarks/ Comments
1.	Attendance and participations in the Meetings		
2.	Raising of concerns to the Board		
3.			
4.	Rendering independent, unbiased opinion and resolution of issues at meetings		
5.	Initiative in terms of new ideas and planning for the Company		
6.	Safeguarding interest of whistle-blowers under vigil mechanism		
7.	Timely inputs on the minutes of the meetings of the Board and Committee's, if any		

<u>Non-Independent Directors, Executive Directors non</u> – <u>Independent Directors / Executive Directors</u>

Some of the specific issues and questions that should be considered in a performance evaluation of Chairperson/Non-Independent Director / Executive Director by Independent Directors, in which the concerned director being evaluated shall not be included, are set out below:



S.	Assessment Criteria	Rating	Remarks/ Comments
No.			
1.	Leadership initiative		
2.	Initiative in terms of new ideas and planning for the		
	Company		
3.	Professional skills, problem solving, and decision-		
	making		
4.	Compliance with policies of the Company, ethics,		
	code of conduct, etc.		
5.	Reporting of frauds, violation etc.		
6.	Safeguarding of interest of whistle blowers under		
	vigil mechanism		
7.	Timely inputs on the minutes of the meetings of the		
	Board and Committee, if any		

#### **Board of Directors**

Some of the specific issues and questions that should be considered in a performance evaluation of the entire Board by Independent Directors, are set out below:

S. Assessment Criteria Rating Remarks/ Comments  1. The Board of Directors of the company is effective in decision making.  2. The Board of Directors is effective in developing a corporate governance structure that allows and encourages the Board to fulfil its responsibilities.  3. The Company's systems of control are effective for identifying material risks and reporting material violations of policies and law.  4. The Board reviews the organization's performance in carrying out the stated mission on a regular basis.  5. The Board of Directors is effective in providing necessary advice and suggestions to the company's management.  6. Is the board as a whole up to date with latest developments in the regulatory environment and the market?  7. The information provided to directors prior to Board meetings meets your expectations in terms of length and level of detail.  8. Board meetings are conducted in a manner that encourages open communication, meaningful participation, and timely resolution of issues.  9. The Board Chairman effectively and appropriately leads and facilitates the Board meetings and the policy and governance work of the board.  10 The Board oversees the role of the independent auditor from selection to termination and has an effective process to evaluate the independent auditor's qualifications and performance.		ependent Directors, are set out below:	T	
1. The Board of Directors of the company is effective in decision making.  2. The Board of Directors is effective in developing a corporate governance structure that allows and encourages the Board to fulfil its responsibilities.  3. The Company's systems of control are effective for identifying material risks and reporting material violations of policies and law.  4. The Board reviews the organization's performance in carrying out the stated mission on a regular basis.  5. The Board of Directors is effective in providing necessary advice and suggestions to the company's management.  6. Is the board as a whole up to date with latest developments in the regulatory environment and the market?  7. The information provided to directors prior to Board meetings meets your expectations in terms of length and level of detail.  8. Board meetings are conducted in a manner that encourages open communication, meaningful participation, and timely resolution of issues.  9. The Board Chairman effectively and appropriately leads and facilitates the Board meetings and the policy and governance work of the board.  10 The Board appropriately considers internal audit reports, management's responses, and steps towards improvement.  11 The Board oversees the role of the independent auditor's process to evaluate the independent auditor's	S.	Assessment Criteria	Rating	Remarks/ Comments
decision making.  2. The Board of Directors is effective in developing a corporate governance structure that allows and encourages the Board to fulfil its responsibilities.  3. The Company's systems of control are effective for identifying material risks and reporting material violations of policies and law.  4. The Board reviews the organization's performance in carrying out the stated mission on a regular basis.  5. The Board of Directors is effective in providing necessary advice and suggestions to the company's management.  6. Is the board as a whole up to date with latest developments in the regulatory environment and the market?  7. The information provided to directors prior to Board meetings meets your expectations in terms of length and level of detail.  8. Board meetings are conducted in a manner that encourages open communication, meaningful participation, and timely resolution of issues.  9. The Board Chairman effectively and appropriately leads and facilitates the Board meetings and the policy and governance work of the board.  10 The Board appropriately considers internal audit reports, management's responses, and steps towards improvement.  11 The Board oversees the role of the independent auditor's process to evaluate the independent auditor's	No.			
2. The Board of Directors is effective in developing a corporate governance structure that allows and encourages the Board to fulfil its responsibilities.  3. The Company's systems of control are effective for identifying material risks and reporting material violations of policies and law.  4. The Board reviews the organization's performance in carrying out the stated mission on a regular basis.  5. The Board of Directors is effective in providing necessary advice and suggestions to the company's management.  6. Is the board as a whole up to date with latest developments in the regulatory environment and the market?  7. The information provided to directors prior to Board meetings meets your expectations in terms of length and level of detail.  8. Board meetings are conducted in a manner that encourages open communication, meaningful participation, and timely resolution of issues.  9. The Board Chairman effectively and appropriately leads and facilitates the Board meetings and the policy and governance work of the board.  10 The Board appropriately considers internal audit reports, management's responses, and steps towards improvement.  11 The Board oversees the role of the independent auditor from selection to termination and has an effective process to evaluate the independent auditor's	1.	The Board of Directors of the company is effective in		
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from selection to termination and has an effective process to evaluate the independent auditor's		improvement.		
process to evaluate the independent auditor's	11			
		from selection to termination and has an effective		
qualifications and performance		process to evaluate the independent auditor's		
quantitations and performance.		qualifications and performance.		
12 The board considers the independent audit plan and	12	The board considers the independent audit plan and		



S. No.	Assessment Criteria	Rating	Remarks/ Comments
	provides recommendations.		

#### **Committees of Board**

The Board has constituted the following committees:

- 1. Audit Committee;
- 2. Nomination and Remuneration Committee; and
- 3. Stakeholders Relationship Committee

For evaluating the performance of each committee, the Board of Directors shall pay regards to the following aspects as set out in the annexure below:

S. No	Audit Committee (for Audit Committee members only)	Rating	Remarks/ Commen
			ts
1.	Committee meetings are conducted in a manner that encourages open communication, meaningful participation and timely resolution of issues		
2.	Timely inputs on the minutes of the meetings		

S. No.	Nomination and Remuneration Committee (For Nomination and Remuneration Committee members only)	Rating	Remarks/ Commen
	•		ts
1.	Committee meetings are conducted in a manner that encourages open communication, meaningful participation and timely resolution of issues.		
2.	Timely inputs on the minutes of the meetings		

	S. No.	Stakeholders Relationship Committee (For Stakeholders Relationship Committee members only)	Rating	Remarks/ Commen ts
	1.	Committee meetings are conducted in a manner that encourages open communication, meaningful participation and timely resolution of issues.		
Ī	2.	Timely inputs on the minutes of the meetings		

#### **Key Managerial Personnel And Senior Executives**

For evaluating the performance of Key Managerial Personnel and other Senior Executives, the Board of Directors shall pay regards to the following aspects as set out below:

Name of person being assessed: \_\_\_\_\_

S. No.	Assessment Criteria	Rating	Remarks/
			Comments
1.	Abidance and behavior in accordance with ethical standards & code of conduct of Company		
2.	Interpersonal and communication skills		
3.	Compliance with policies of the Company, ethics, code of conduct, etc.		
4.	Safeguarding interest of whistle-blowers under vigil mechanism		
5.	Team work attributes		
6.	Safeguard of confidential information		

#### **Review & Amendment**

The performance evaluation process will be reviewed annually by the "Nomination and Remuneration Committee". Subject to the approval of Board of Directors, the Committee may amend the Policy, if required, to ascertain its appropriateness as per the needs of the Company.



#### **Disclosure**

Company will disclose details of its Board Performance Evaluation processes in its Board's Report. The Board's report containing such statement shall indicate the manner in which formal evaluation has been made by the Board of its own performance and that of the committees of the Board and individual directors of the Company.

By the order of the Board For Debock Sales & Marketing Limited (Formerly known as Debock Sales & Marketing Pvt Ltd.)

Sd/- Sd/-

MukeshManveer Singh Kailash Brahmabhatt DIN: 01765408 DIN: 07883524 Chairman & Managing Director Director

Place: Jaipur Dated: 06.09.2018



#### ANNEXURE "B" TO THE DIRECTOR'S REPORT

## Form No. MGT-9 EXTRACT OF ANNUAL RETURN

As on the Financial Year ended on 31st March, 2018
[Pursuant to Section 92(3) of the Companies Act, 2013 and Rule 12(1) of the
Companies (Management and Administration) Rules, 2014]

I	REGISTRATION & OTHER DETAILS:			
i	CIN	U52190RJ2008PLC027160		
ii	Registration Date	11/08/2008		
iii	Name of the Company	Debock Sales & Marketing Limited		
iv	Category/Sub-category of the Company	Public Company/ Limited By Shares		
v	Address of the Registered office & contact details	51, Lohiya Colony, 200ft Bye Pass VaishaliNagar, Jaipur 302021 Email id: cs@debockgroup.com		
vi	Whether listed company	YES		
vii	Name, Address & contact details of the Registrar & Transfer Agent, if any.	M/s Cameo Corporate Services Limited, Subramanian Building No. 1, Club House Road, Chennai – 600 002 Website: www.cameoindia.com +91 - 44 - 2846 0390, +91 - 44 - 2846 1989		

II All th	II PRINCIPAL BUSINESS ACTIVITIES OF THE COMPANY  All the business activities contributing 10% or more of the total turnover of the Company shall be stated hereunder:							
S. No.	Name & Description of main Products/Services	NIC Code of the Product /service	% to total turnover of the company					
1	Other retail sale in non-specialized stores[Includes mainly the so-called departmental stores carrying a general line of merchandise, including wearing apparel, appliances, cosmetics, jewellery, toys, sporting goods etc Such lines are generally arranged in separate departments but are integrated under a single management.]	52190	100%					

III	PARTICULARS OF HOLDING , SUBSIDIARY & ASSOCIATE COMPANIES							
Sl No	Name & Address of the Company	CIN/GLN	Holding/ Associate	Subsidiary/	% Of Shares Held	Applicable Section		
1	NA	NA	NA		NA	NA		



I V	SHARE HOLDI	ING PATT	TERN (Equity	y Share Capit	al Break	up as perce	entage of Tota	l Equity)		
	Lategory-wise Sha	re Holdin	<u>o</u>							
S. No.	Category of Shareholder	gory of Shareholding at the beginning of the year					ding at the en	d of the year	•	% Change during the year
		Demat	Physical	Total	% of Tota I Shar es	Demat	Physical	Total	% of Total Shar es	
	Shareholding of Promoter and Promoter									
(A)	Group			-						
[1] (a)	Indian Individuals / Hindu Undivided Family	_	1000000	1000000	100	_	5325424	5325424	88.75	-11.24
(u)	Central Government / State		1000000	1000000	100		3323424	3323424	00.73	11.27
(b)	Government(s) Financial Institutions	-	0	0	0	-	0	0	0	0
(c)	Banks Any Other	-	0	0	0	-	0	0	0	0
(d)	(Specify) Sub Total	-	0	0	0	-	0	0	0	0
	(A)(1)	_	1000000	1000000	100	_	5325424	5325424	88.75	-11.24
[2]	Foreign		1000000	1000000	100		3323121	3323121	00.73	11.21
[2]	Individuals (Non-Resident Individuals / Foreign									
(a)	Individuals)	_	0	0	0	_	0	0	0	0
(b)	Government	-	0	0	0	-	0	0	0	0
(c)	Institutions	-	0	0	0	-	0	0	0	0
(d)	Foreign Portfolio Investor	_	0	0	0	_	0	0	0	0
(u) (e)	Any Other (Specify)	-	0	0	0	-	U		U	0
	Sub Total (A)(2)	-	0	0	0	-	0	0	0	0
	Total Shareholding of Promoter and Promoter									
	Group(A)=(A) (1)+(A)(2)	-	1000000	1000000	100	-	5325424	5325424	88.75	-11.24



<b>(B)</b>	Public Shareholding									
[1]	Institutions									
[1]	Mutual Funds /									
(a)	UTI	-	0	0	0	-	0	0	0	0
	Venture Capital									
(b)	Funds	-	0	0	0	-	0	0	0	0
	Alternate									
	Investment									
(c)	Funds	-	0	0	0	-	0	0	0	0
	Foreign									
	Venture Capital									
(d)	Investors	-	0	0	0	-	0	0	0	0
	Foreign									
	Portfolio			0	0		0	0	0	0
(e)	Investor	=	0	0	0	-	0	0	0	0
	Financial									
(0)	Institutions /		0	0	0		0	0	0	0
(f)	Banks	-	0	0	0	-	0	0	0	0
(0)	Insurance Companies	_	0	0	0		0	0	0	0
(g)	Provident	-	U	U	U	-	U	U	U	U
	Funds/ Pension									
(h)	Funds	_	0	0	0	_	0	0	0	0
(11)	Any Other	_	U	U	U		U	U	U	U
(i)	(Specify)	_				_				0
(1)	Sub Total									U
	(B)(1)	_	0	0	0	_	0	0	0	0
	Central			0			0	0	0	0
	Government/									
	State									
	Government(s)/									
	President of									
[2]	India	-	0	0	0	_	0	0	0	0
	Sub Total									
	(B)(2)	-	0	0	0	=	0	0	0	0
	Non-									
[3]	Institutions					-				
(a)	Individuals	-				-				
	Individual									
	shareholders									
	holding									
	nominal share									
(i)	capital upto Rs.	_		0	0		10513	10513	0.17	.0.17
(i)	2 lakh. Individual	-	0	0	U	-	10313	10313	0.17	+0.17
	shareholders									
	holding									
	nominal share									
	capital in									
	excess of Rs. 2									
(ii)	lakh	-	0	0	0	_	0	0	0	0
	NBFCs									
	registered with									
(b)	RBI	-	0	0	0	-	0	0	0	0



	Employee									
(c)	Trusts	-	0	0	0	-	0	0	0	0
	Overseas									
	Depositories(h									
	olding DRs)									
	(balancing									
(d)	figure)	-	0	0	0	ı	0	0	0	0
	Any Other									
(e)	(Specify)	-	0	0	0	ı	0	0	0	0
	Hindu									
	Undivided									
(f)	Family	-	0	0	0	-	0	0	0	0
	Non Resident									
	Indians (Non									
(g)	Repat)	-	0	0	0	ı	0	0	0	0
	Non Resident									
(h)	Indians (Repat)	-	0	0	0	-	0	0	0	0
	Clearing									
(i)	Member	-	0	0	0	-	0	0	0	0
	Bodies		0	0	0					
(j)	Corporate	-				ı	664063	664063	11.07	+11.07
	Sub Total									
	(B)(3)	-	1000000	1000000	100	ı	6000000	6000000	100	0
	Total Public									
	Shareholding(									
	B)=(B)(1)+(B)(									
	2)+(B)(3)	0	0	0	0	0	0	0	0	0
	Total (A)+(B)	-	1000000	1000000	100	ı	6000000	6000000	100	0
	Non Promoter									
<b>(C)</b>	- Non Public									
	Custodian/DR									
[1]	Holder	0	0	0	0	0	0	0	0	0
	Employee									
	Benefit Trust									
	(under SEBI									
	(Share based									
	Employee									
	Benefit)									
	Regulations,									
[2]	2014)	0	0	0	0	0	0	0	0	0
	Total Non									
	Promoter -					_			_	
	Non Public ©	0	0	0	0	0	0	0	0	0
	Total		10005	10005	405			4000	105	
	$(\mathbf{A})+(\mathbf{B})+(\mathbf{C})$	-	1000000	1000000	100	=	6000000	6000000	100	0

Not Paid up Equity Shares Capital as on 01.04.2017 Rs. 10,000,000

es: Allotment of 14,33,421 fully paid up equity shares having face value of Rs.10/- each at a premium of Rs.22/- on Private Placement on 31.07.2017.

Conversion of Loan into Equity: - Allotment of 35,66,579/- fully paid up equity shares having face value of Rs.10/- each at a premium of Rs.22/- on 14.11.2017.



(ii) Sha	reholding of Prom	oters						
S. No	Shareholder's Name	Shareholding at the beginning of the year			Shareholding at the end of the year			
		No.of Shares Held	% of total Shares of the company	%of Shares Pledged /encumbered to total shares	No.of Shares Held	% of total Shares of the company	%of Shares Pledged/ encumbered to total shares	% change in shareholding during the year
1	Mukesh Manveer Singh	999900	99.99	-	4807624	80.13	0	-19.86
2	Ashok Kumar Nanak chand Mahawar	100	0.01	-	3225	0.05	0	+0.04
3	Abhishek Sharma	-	-	-	3225	0.05	0	+0.04
4	Priyanka Sharma	-	-	-	3225	0.05	0	+0.04
5	Sunil Kalot	-	-	-	488025	8.13	0	+8.13
6.	Raju Ajmera	-	-	_	100	0.001	0	+0.001
7.	Amit Agarwal	-	-	-	20000	0.33	0	+0.33
Notes:	Paid up Equity Shares Capital as on 01.04.2017 Rs. 10,000,000 Allotment of 14,33,421 fully paid up equity shares having face value of Rs.10/- each at a premium of Rs.22/- on Private Placement on 31.07.2017. Conversion of Loan into Equity: - Allotment of 3566579/- fully paid up equity shares having face value of Rs.10/- each at a premium of Rs.22/- on 14.11.2017.							

S. No.	Name & Type of Transaction	Shareholding beginning of th	at the ne year	Cumulative Shareholding at the end of the year	
		No. of Shares Held	% of Total Shares Of The Company*	No of Shares Held	% of Total Shares of The Company*
1	Mukesh Manveer Singh				
<u> </u>	At the beginning of the year	999900	99.99	999900	99.99
	Transfer on 03.05.2017	(20400)	-0.34	979500	16.32
	Allotment of shares on Private Placement 31.07.2017	105720	01.76	1085220	18.09
	Transfer on 25.08.2017	155825	02.60	1241045	20.68
	Conversion of loan into Equity on 14.11.2017				
	Mukesh Manveer Singh	3484210	58.07	4725255	78.75
	Eagle Sales (Proprietor Firm)	82369	01.37	4807624	80.13
	At the end of the year	4807624	80.13	4807624	80.13
2	Ashok Kumar Nanak Chand Mahawar				
	At the beginning of the year	100	0.01	100	0.01
	Allotment of shares on Private Placement 31.07.2017	3125	0.052	3225	0.054



	At the end of the year	3225	0.054	3225	0.054
3	Abhishek Sharma				
	At the beginning of the year	0	0	0	0
	Transfer on 03.05.2017	100	0.001	100	0.001
	Allotment of shares on Private Placement 31.07.2017	3125	0.052	3225	0.054
	At the end of the year	3225	0.054	3225	0.054
4	Priyanka Sharma				
<u> </u>	At the beginning of the year	0	0	0	0
	Transfer on 03.05.2017	100	0.001	100	0.001
	Allotment of shares on Private Placement 31.07.2017	3125	0.052	3225	0.054
	At the end of the year	3225	0.054	3225	0.054
5	Sunil Kalot				
	At the beginning of the year	0	0	0	0
	Transfer on 03.05.2017	100	0.001	100	0.001
	Allotment of shares on Private Placement 31.07.2017	643750	10.72	643850	10.73
	Transfer on 25.08.2017	(155825)	-02.60	488025	8.13
	At the end of the year	488025	8.13	488025	8.13
6	Raju Ajmera				
	At the beginning of the year	0	0	0	0
	Transfer on 03.05.2017	100	0.001	100	0.001
	At the end of the year	100	0.001	100	0.001
7.	Amit Agarwal				
	At the beginning of the year	0	0	0	0
	Transfer on 03.05.2017	20000	0.33	20000	0.33
	At the end of the year	20000	0.33	20000	0.33

Notes:	1) Allotment of Equity Share capital on private Placement during the year 14334210
	*% of total Shares of the Company are based on the paid up Capital of the Company at the end of the Year.



# (iv) SHAREHOLDING PATTERN OF TOP TEN SHAREHOLDERS (OTHER THAN DIRECTORS, PROMOTERS & HOLDERS OF GDRS & ADRS)

	Name & Type of Transaction	Shareholding at the beginning of the year		Cumulative Shareholding at the end of the year	
		No.of shares held	% of total shares of the company	No of shares held	% of total shares of the company
1.	IT Indiabull Private Limited Plot No. S M-37, First Floor, New Aatish Market New Sanganer Byepass Road Jaipur	-	-	6,64,063	11.07
2.	Bheru Lal Choudhary	-	-	10,513	0.17

1. % of total Shares of the Company are based on the paid up Capital of the Company at the end of the Year.

(v) SHAREHOLDING OF DIRECTORS &					
		ing at the end of		Cumulative Sharehol	
	the year			during the	T *
For Each of the Directors & KMP	No. of shares	% of total shares of the company	Reason	No of shares	% of total shares of the
Mukesh Manveer Singh (Chairman &					company
Managing Director)					
At the beginning of the year	999900	99.99		999900	99.99
Transfer on 03.05.2017	(20400)	-0.34	Transfer	979500	16.32
Allotment of shares on Private Placement 31.07.2017	105720	01.76	Allotment	1085220	18.09
Transfer on 25.08.2017	155825	02.60	Transfer	1241045	20.68
Conversion of loan into Equity on 14.11.2017					
Mukesh Manveer Singh	3484210	58.07	Conversion of loan into Equity	4725255	78.75
• Eagle Sales (Proprietor Firm)	82369	01.37	Conversion of loan into Equity	4807624	80.13
At the end of the year	4807624	80.13		4807624	80.13
Ashok Kumar Nanak Chand Mahawar					
At the beginning of the year	100	0.001		100	0.001
Allotment of shares on Private Placement 31.07.2017	3125	0.052	Allotment	3225	0.054
At the end of the year	3225	0.054		3225	0.054
Priyanka Sharma					



At the beginning of the year	0	0		0	0
Transfer on 03.05.2017	100	0.001	Transfer	100	0.001
Allotment of shares on Private Placement	3125	0.052	Allotment	3225	0.054
31.07.2017					
At the end of the year	3225	0.054		3225	0.054
Abhishek Sharma (Non- Executive					
<b>Director) upto 14.08.2017</b>					
At the beginning of the year	0	0		0	0
Transfer on 03.05.2017	100	0.001	Transfer	100	0.001
Allotment of shares on Private Placement	3125	0.052		3225	0.054
31.07.2017			Allotment		
At the end of the year	3225	0.054		3225	0.054
_					

# Harshad Kumar Jashwant Lal Patel (Independent Non-Executive Director)

At the beginning of the year

Date wise increase/decrease in Promoters Share holding during the year specifying the reasons for increase/decrease (e.g. allotment/transfer/bonus/sweat equity etc)

At the end of the year

#### Kailash Brahmabhatt (Independent Non-Executive Director)

At the beginning of the year

Date wise increase/decrease in Promoters Share holding during the year specifying the reasons for increase/decrease (e.g. allotment/transfer/bonus/sweat equity etc)

At the end of the year

## Arvind Rao (Independent Non-Executive Director)

At the beginning of the year

Date wise increase/decrease in Promoters Share holding during the year specifying the reasons for increase/decrease (e.g. allotment/transfer/bonus/sweat equity etc)

At the end of the year

#### Mrs. Nishu Goyal`

At the beginning of the year

Date wise increase/decrease in Promoters Share holding during the year specifying the reasons for increase/decrease (e.g. allotment/transfer/bonus/sweat equity etc)

At the end of the year

Ms. Tripti Sharma ( Company

NONE



**Secretary)upto 13.06.2017** 

At the beginning of the year

Date wise increase/decrease in Promoters Share holding during the year specifying the reasons for increase/decrease (e.g. allotment/transfer/bonus/sweat equity etc)

At the end of the year

V. INDEBTEDNESS								
			Amount In Rupee					
Indebtedness of the Company including interest outstanding/accrued but not due for payment								
	Secured Loans excluding deposits	Unsecured Loans	Deposi ts	Total Indebtedness				
Indebtness at the beginning of the financial year								
i) Principal Amount	9,58,33,559.84	10,44,11,519.00	0	20,02,45,079.00				
ii) Interest due but not paid	0	0	0	0				
iii) Interest accrued but not due	0	0	0	0				
Total (i+ii+iii)	9,58,33,559.84	10,44,11,519.00	0	20,02,45,079.00				
Change in Indebtedness during the financial year								
Additions	64,48,102.99	-	0	+64,48,102.99				
Reduction	-	6,85,66,777.60	0	(6,85,66,777.60)				
Net Change	64,48,102.99	6,85,66,777.60	0	(6,21,18,674.60)				
Indebtedness at the end of the financial year								
i) Principal Amount	10,22,81,662.83	3,58,44,741.40	0	13,81,26,404.00				
ii) Interest due but not paid	0	0	0	0				
iii) Interest accrued but not due	0	0	0	0				
Total (i+ii+iii)	10,22,81,662.83	3,58,44,741.40	0	13,81,26,404.00				



	(A) Remuneration to	Managing Direct	or, Whole time director a	nd/or Manager:		
					T	Amount In Rupee
Sl.No	Particulars of Remuneration	Name of the MD	)/WTD/Manager			Total Amount
		Mukesh Manveer Singh	Priyanka Sharma	Ashok Kumar NanakChand Mahawar	-	
1	Gross salary					
	(a) Salary as per provisions contained in section 17(1) of the Income Tax. 1961.					
		360,000	228,000	360,000	948,000	
	(b) Value of perquisites u/s 17(2) of the Income tax Act, 1961	-	-	-		_
	(c ) Profits in lieu of salary under section 17(3) of the Income Tax Act, 1961	Nil	Nil	Nil		Nil
2	Stock option	Nil	Nil	Nil		Nil
3	Sweat Equity	Nil	Nil	Nil		Nil
<u>.                                    </u>	Commission	Nil	Nil	Nil		Nil
•	as % of profit	Nil	Nil	Nil		Nil
	others (specify)	Nil	Nil	Nil		Nil
5	Others, please specify	Nil	Nil	Nil		Nil
	Total (A)	360,000	228,000	360,000	948,000	

<b>(B)</b>	Remuneratio				
S.No	Particulars of Remuneration Name of the Directors				Total Amount
1	Independent Directors	Harshadkumar Jashwantlal Patel	Kailash Brahmabhatt	Arvind Rao	
	(a) Fee for attending board committee meetings				
	(b) Commission				
	(c) Others, please specify				
	Total (1)				
2	Other Non Executive Directors  (a) Fee for attending	NONE			
	board committee meetings				
	(b) Commission				



	(c) Others, please specify.				
	Total (2)				
	Total (B)=(1+2)				
	Total Managerial				
	Remuneration				
	Overall Ceiling as per the Act.				
(C)	Remuneration to Key Manageri	ial Personnel other	r than MD/Manager/WTD		
Sl.	,				
No.	Particulars of Remuneration		Key Managerial Personnel		
1	Gross Salary	Managing Director	Company Secretary	CFO	Total
		Mr.MukeshMa nveer Singh	Ms.Tripti Sharma (14.08.2017 to 31.032018)	NishuGoyal	
	(a) Salary as per provisions contained in section 17(1) of the Income Tax Act, 1961.	360000	213000	264000	837000
	(b) Value of perquisites u/s 17(2) of the Income Tax Act, 1961				
	(c) Profits in lieu of salary under section 17(3) of the Income Tax Act, 1961	NA	NA	NA	NA
2	Stock Option	NA	NA	NA	NA
3	Sweat Equity	NA	NA	NA	NA
4	Commission	NA	NA	NA	NA
	as % of profit	NA	NA	NA	NA
	others, specify	NA	NA	NA	NA
5	Others, please specify	NA	NA	NA	NA
	Total	360000	213000	264000	837000

Type	Section of the Companies Act	Brief Description	Details Penalty/Punishment/Compounding fees imposed	of g	Authority (RD/NCLT/Court)	Appeal made if any (give details)
A. COMPANY						
Penalty Punishment						
Compounding	NONE					
B. DIRECTORS						
Penalty						
Punishment						



Compounding
C. OTHER OFFICERS
IN DEFAULT
Penalty
Punishment
Compounding

By the order of the Board For Debock Sales & Marketing Limited (Formerly known as Debock Sales & Marketing Pvt Ltd.)

Sd/- Sd/-

MukeshManveer Singh Kailash Brahmabhatt DIN: 01765408 DIN: 07883524 Chairman & Managing Director Director

Place: Jaipur Dated: 06.09.2018



#### ANNEXURE "C "TO THE DIRECTORS' REPORT

#### FORM NO. AOC.2

(Pursuant to clause (h) of sub-section (3) of section 134 of the Act and Rule 8(2) of the Companies (Accounts) Rules, 2014)

Form for disclosure of particulars of contracts/arrangements entered into by the company with related parties referred to in sub-section (1) of section 188 of the Companies Act, 2013 including certain arms length transactions under third proviso thereto:-

- 1. Details of contracts or arrangements or transactions not at arm's length basis
- (a) Name(s) of the related party and nature of relationship: N.A.
- (b) Nature of contracts/arrangements/transactions: N.A.
- (c) Duration of the contracts/arrangements/transactions: N.A.
- (d) Salient terms of the contracts or arrangements or transactions including the value, if any: N.A.
- (e) Justification for entering into such contracts or arrangements or transactions: N.A.
- (f) Date of approval by the Board: N.A.
- (g) Amount paid as advances, if any: N.A.
- (h) Date on which the special resolution was passed in general meeting as required under first proviso to section 188: N.A.
- 2. Details of material contracts or arrangement or transactions at arm's length basis: N.A.
- (a) Name(s) of the related party and nature of relationship: N.A.
- (b) Nature of contracts/arrangements/transactions: N.A.
- (c) Duration of the contracts/arrangements/transactions: N.A.
- (d) Salient terms of the contracts or arrangements or transactions including the value, if any: N.A.
- (e) Date(s) of approval by the Board, if any: N.A.
- (f) Amount paid as advances, if any: N.A.

By the order of the Board For Debock Sales & Marketing Limited (Formerly known as Debock Sales & Marketing Pvt Ltd.)

Sd/-

**Mukesh Manveer Singh** 

DIN: 01765408

Chairman & Managing Director

Place: Jaipur Date: 06.09.2018



#### ANNEXURE "D "TO THE DIRECTORS' REPORT

#### Conservation of Energy, Technology Absorption and Foreign Exchange Earnings and Outgo.

The information under section 134(3) of the Companies Act, 2013 read with Rule 8(3) of the Companies (Accounts) Rules, 2014 for the year ended March 31, 2018 is given below and forms port of the Director's Report.

#### (A) Conservation of Energy

- a) Company ensures that the manufacturing operations are conducted in the manner whereby optimum utilisation and maximum possible savings of energy is achieved.
- b) No specific investment has been made in reduction in energy consumption.
- c) As the impact of measures taken for conservation and optimum utilisation of energy are not quantitative, its impact on cost cannot be stated accurately.
- d) Since the Company does not fall under the list of industries, which should furnish this information in Form A annexed to the Companies (Disclosure of particular in report of Board of Director) Rules, 1988, So we are not required to furnish such information.

#### (B) Technology Absorption

Efforts in brief, made towards Technology absorption, towards Technology absorption,

The Company continues to perform Product Development activities to improve quality of products and to reduce production cost to serve its customer better.

Benefits derived as a result of the above efforts:

Improvement in overall productivity, quality of the products and reduced process scrap and cost.

In case of imported technology (imported during the last 3 years reckoned from the beginning of the financial year), following information may be furnished:

- (i) Technology Imported -No technology has been imported by the Company.
- (ii) Year of Import- N. A.
- (iii) Has technology been fully absorbed -N. A.
- (iv) If not fully absorbed, areas where this has not taken place, reasons therefore and future plans of action: N.A.
- (v) The expenditure incurred on Research and Development
- (vi) Company has not incurred any expenditure on Research and Development

#### (C) Foreign Exchange Earnings and Outgo

 Activities relating to exports, initiatives taken to increase exports, development of new export markets for products and services and export plans: NIL.

The details of earnings in foreign currency and outgo of foreign currency are as under:

		Year Ended 31.03.2018	Year Ended 31.03.2017
(A)	Foreign Currency used for:		
1.	Raw Materials	NA	NA
2.	Capital Goods	NA	NA
3.	Expenditure in Foreign Currency	NA	NA



<b>(B)</b>	Earnings in Foreign Currency	NA	NA

By the order of the Board For Debock Sales & Marketing Limited (Formerly known as Debock Sales & Marketing Pvt Ltd.)

Sd/-

 ${\bf Mukesh Manveer SIngh}$ 

DIN: 01765408

**Chairman & Managing Director** 

Place: Jaipur Date: 06.09.2018



#### ANNEXURE "E "TO THE DIRECTORS' REPORT

#### NOMINATION AND REMUNERATION POLICY

#### Preamble:

This Nomination and Remuneration Policy is being formulated in compliance with Section 178 of the Companies Act, 2013 ("the Act") read along with rules there under as amended from time to time.

#### **Applicability:**

This Nomination and Remuneration Policy (the "Policy") applies to the Board of Directors (the "Board"), Key Managerial Personnel (the "KMP") and the Senior Management Personnel of Debock sales & Marketing Limited (the "Company").

#### **Definitions:**

"Remuneration" means any money or its equivalent given or passed to any person for services rendered by him and includes perquisites as defined under the Income-tax Act, 1961;

"Key Managerial Personnel" means:

- 1. Chief Executive Officer or Managing Director or Manager
- 2. Company Secretary;
- 2. Whole-time Director;
- 3. Chief Financial Officer;
- 4. Such other officer, not more than one level below the directors who is in whole time employment , designated as key managerial personnel by the Board; and
- 5. Such other officer as may be prescribed.

"Senior Managerial Personnel" mean the personnel of the company who are members of its core management team excluding Board of Directors. Normally, this would comprise all members of management, of rank equivalent to General Manager and above, including all functional heads.

#### **Objective:**

The objective of the policy is to ensure that:-

- 1. The level and composition of remuneration is reasonable and sufficient to attract, retain and motivate directors of the quality required to run the company successfully;
- 2. Relationship of remuneration to performance is clear and meets appropriate performance benchmarks; and

Remuneration to directors, key managerial personnel and senior management involves a balance between fixed and incentive pay reflecting short and long-term performance objectives appropriate to the working of the company and its goals.

#### **Role of the Committee:**

Nomination and Remuneration Committee being constituted in compliance of Section 178 of the Companies Act, 2013 ("the Act") read along with rules there under as amended from time to time will be working as under: The role of the NRC will be the following:-

- 1. To formulate criteria for determining qualifications, positive attributes and independence of a Director.
- 2. To formulate criteria for evaluation of Independent Directors, Board and its Committees.
- 3. To identify persons who are qualified to become Directors and who may be appointed in Senior Management in accordance with the criteria laid down in this policy.
- 4. To carry out evaluation of Director's performance.
- 5. To recommend to the Board the appointment and removal of Directors and Senior Management.
- 6. To recommend to the Board policy relating to remuneration for Directors, Key Managerial Personnel and Senior Management.
- 7. To devise a policy on Board diversity, composition, size.
- 8. To carry out any other function as is mandated by the Board from time to time and / or enforced by any statutory notification, amendment or modification, as may be applicable.
- 9. To perform such other functions as may be necessary or appropriate for the performance of its duties.



#### Appointment And Removal Of Director, Key Managerial Personnel And Senior Management:

- 1. The Committee shall identify and ascertain the integrity, qualification, expertise and experience of the person for appointment as Director, KMP or at Senior Management level and recommend his / her appointment, as per Company's Policy.
- 2. A person should possess adequate qualification, expertise and experience for the position he / she is considered for appointment. The Committee has authority to decide whether qualification, expertise and experience possessed by a person are sufficient / satisfactory for the position.
- 3. The Company shall not appoint or continue the employment of any person as Whole-time Director who has attained the age of seventy years. Provided that the term of the person holding this position may be extended beyond the age of seventy years with the approval of shareholders by passing a special resolution.
- 4. The Company shall not appoint or continue the employment of any person as whole-time Director who is an undercharged insolvent or has at any time been adjudged as an insolvent

#### Term / Tenure:

#### a) Managing Director/Whole-time Director:

The Company shall appoint or re-appoint any person as its Executive Chairman, Managing Director or Executive Director for a term not exceeding five years at a time. No re-appointment shall be made earlier than one year before the expiry of term.

#### b) Independent Director:

Company shall have at least 50% of the total number of directors as independent directors and all independent directors shall meet the criteria as laid as laid down in Section 149(6) of the Act.

An Independent Director shall hold office for a term up to five consecutive years on the Board of the Company and will be eligible for re-appointment on passing of an ordinary resolution by the Company and disclosure of such appointment in the Board's report.

No Independent Director shall hold office for more than two consecutive terms of upto maximum of 5 years each, but such Independent Director shall be eligible for appointment after expiry of three years of ceasing to become an Independent Director.

Provided that an Independent Director shall not, during the said period of three years, be appointed in or be associated with the Company in any other capacity, either directly or indirectly.

At the time of appointment of Independent Director it should be ensured that number of Boards on which such Independent Director Serves is restricted to seven listed companies as an Independent Director and three listed companies as an Independent Director in case such person is serving as a Whole-time Director of a listed company or such other number as may be prescribed under the Act.

#### **Evaluation:**

The Committee shall carry out evaluation of performance of Director, KMP and Senior Management Personnel Removal:

The Committee may recommend with reasons recorded in writing, removal of a Director, KMP or Senior Management Personnel subject to the provisions and compliance of the Companies Act, 2013, rules and regulations and the policy of the Company.

#### **Retirement:**

The Director, KMP and Senior Management Personnel shall retire as per the applicable provisions of the Act. The Board will have the discretion to retain the Director, KMP, Senior Management Personnel in the same position/remuneration or otherwise even after attaining the retirement age, for the benefit of the Company.

#### Policy for Remuneration To Directors/ KMP/ Senior Management Personnel:

#### 1) Remuneration to Managing Director / Whole-time Directors:

a) Remuneration/ Commission etc. to be paid to Managing Director / Whole-time Directors, etc. shall be governed as per provisions of the Companies Act, 2013, Schedule V of the Act and rules made there under or any other enactment for the time being in force and the approvals obtained from the Members of the Company.



- b) The Nomination and Remuneration Committee shall make such recommendations to the Board of Directors, as it may consider appropriate with regard to remuneration to Managing Director / Whole-time Directors to attract, retain and motivate them.
- c) Company may make a balance in remuneration by fix and variable reflecting short term and long term performance and working of the company.

#### 2) Remuneration to Non-Executive / Independent Directors:

- a) The Non-Executive / Independent Directors may receive sitting fees and such other remuneration as permissible under the provisions of Companies Act, 2013 read with rules there under and provisions of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015. The amount of sitting fees shall be such as may be recommended by the Nomination and Remuneration Committee and approved by the Board of Directors and members from time to time.
- b) All the remuneration of the Non-Executive / Independent Directors (excluding remuneration for attending meetings as prescribed under Section 197 (5) of the Companies Act, 2013) shall be subject to ceiling/ limits as provided under Companies Act, 2013 and rules made there under or any other enactment for the time being in force. The amount of such remuneration shall be such as may be recommended by the Nomination and Remuneration Committee and approved by the Board of Directors or shareholders, as the case may be.
- c) An Independent Director shall not be eligible to get Stock Options and also shall not be eligible to participate in any share based payment schemes of the Company.
- d) Any remuneration paid to Non-Executive / Independent Directors for services rendered which are of professional in nature shall not be considered as part of the remuneration for the purposes of clause (b) above if the following conditions are satisfied:
- i) The Services are rendered by such Director in his capacity as the professional; and
- ii) In the opinion of the Committee, the director possesses the requisite qualification for the practice of that profession.

#### 3) Remuneration to Key Managerial Personnel and Senior Management:

- a) The remuneration to Key Managerial Personnel and Senior Management shall consist of fixed pay and incentive pay reflecting their short term and long term performance and working, in compliance with the provisions of the Companies Act, 2013 and in accordance with the Company's Policy.
- b) The Compensation Committee of the Company, constituted for the purpose of administering the Employee Stock Option/ Purchase Schemes, shall determine the stock options and other share based payments to be made to Key Managerial Personnel and Senior Management.
- c) The Fixed pay shall include monthly remuneration, employer's contribution to Provident Fund, contribution to pension fund, pension schemes, etc. as decided from to time.
- d) The Incentive pay shall be decided based on the balance between performance of the Company and performance of the Key Managerial Personnel and Senior Management, to be decided annually or at such intervals as may be considered appropriate.

## Loan to KMP, Senior Management and Other Employees of the Company: (Except Director Which is Governed by Section 185 of The Companies Act, 2013)

- 1) Company may consider the loan applications received form KMP, Senior Management and other employees of the company.
- 2) The loan may be granted/ sanctioned for purchase of vehicle, medical treatment of self and family dependent or to meet other personal expenditure.
- 3) The loan may be given at a concessional rate of interest or interest free at the sole discretion of the board/company.
- 4) The amount of loan, repayment period, and mode of repayment, amount of instalment, extension and other relevant terms & conditions may be decided by board/company as they/it deem fit or suitable from time to time.
- 5) The company may take suitable steps to secure the loan given by availing collateral security, deposit of title deed/papers of the vehicle/property concerned or by taking post dated cheque or any other way.

#### Implementation:

1) The Committee may recommend to the board or board may issue guidelines, procedures, formats, reporting mechanism and manuals in supplement and for better implementation of this policy as considered appropriate.



2) The Committee may Delegate any of its powers to one or more of its members or directors of the company. The NRC may recommend changes, if any or the Board may itself amend the policy from time to time in accordance with Act, Rules, and Provisions in force.

For Debock Sales & Marketing Limited (Formerly known as Debock Sales & Marketing Pvt Ltd.)

Sd/-

MukeshManveerSIngh

DIN: 01765408

**Chairman & Managing Director** 

Place: Jaipur Date: 06.09.2018

#### **Mohnot Puneet & Associates**

**Chartered Accountants** 



B-59, Hari Marg, Malviya Nagar, Jaipur Rajasthan 302017 Ph: 7976683013, 0141-2525693

#### Independent Auditor's Report

To the Members of **Debock Sales and Marketing Limited** 

#### Report on the Financial Statements

We have audited the accompanying financial statements of DEBOCK SALES AND MARKETING LIMITED ("the Company"), which comprise the Balance Sheet as at March 31, 2018, the Statement of Profit and Loss, the Cash Flow Statement for the year then ended, and a summary of the significant accounting policies and other explanatory information.

#### Management's Responsibility for the Financial Statements

The Company's Board of Directors is responsible for the matters stated in Section 134(5) of the Companies Act, 2013 ("the Act") with respect to the preparation of these financial statements that give a true and fair view of the financial position, financial performance and cash flows of the Company in accordance with the accounting principles generally accepted in India, including the Accounting Standards specified under Section 133 of the Act, read with Rule 7 of the Companies (Accounts) Rules, 2014. This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding of the assets of the Company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit.

We have taken into account the provisions of the Act, the accounting and auditing standards and matters which are required to be included in the audit report under the provisions of the Act and the Rules made thereunder.

We conducted our audit in accordance with the Standards on Auditing specified under Section 143(10) of the Act. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and the disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal financial control relevant to the Company's preparation of the financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances. An audit also includes evaluating the appropriateness of the accounting policies used and the reasonableness of the accounting estimates made by

the Company's Directors, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the financial statements.

#### Opinion

In our opinion and to the best of our information and according to the explanations given to us, the aforesaid financial statements give the information required by the Act in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India, of the state of affairs of the Company as at 31st March, 2018, and its profit/loss and its cash flows for the year ended on that date.

#### Report on Other Legal and Regulatory Requirements

As required by the Companies (Auditor's Report) Order 2016 ("the Order"), issued by the Central Government of India in terms of sub-section (11) of section 143 of the Companies Act, 2013, we give in the 'Annexure A', a statement on the matters specified in paragraphs 3 and 4 of the Order, to the extent applicable.

- 2. As required by Section 143 (3) of the Act, we report that:
  - a) We have sought and obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit.
  - b) In our opinion, proper books of account as required by law have been kept by the Company so far as it appears from our examination of those books and subject to our audit observation.
  - c) The Balance Sheet, the Statement of Profit and Loss and the Cash Flow Statement dealt with by this Report are in agreement with the books of account.
  - d) In our opinion, the aforesaid financial statements do not comply with the Accounting Standards specified under Section 133 of the Act, read with Rule 7 of the Companies (Accounts) Rules, 2014.
  - e) There is no observation (based on our audit by applying generally accepted audit methods in India) which have any adverse effect on functioning of the company other than our observations in this audit report.
  - f) On the basis of the written representations received from the directors as on 31st March, 2018 taken on record by the Board of Directors, none of the directors is disqualified as on 31st March, 2018 from being appointed as a director in terms of Section 164 (2) of the Act.
  - g) With respect to the adequacy of the internal financial controls over financial reporting of the Company and the operating effectiveness of such controls, refer to our separate Report in "Annexure B".
  - h) With respect to the other matters to be included in the Auditor's Report in accordance with Rule 11 of the Companies (Audit and Auditors) Rules, 2014, in our opinion and to the best of our information and according to the explanations given to us:
    - i. The Company have pending litigations and its impact could not be ascertained by us.
    - ii. As explained to us by the management of the company, the Company did not have any long-term contracts including derivative contracts for which there were any material foreseeable losses, as verbally explained to us by the management of the company.

iii. There were no amounts which were required to be transferred to the Investor Education and Protection Fund by the Company, as verbally explained to us by the management of the company.

For Mohnot Puneet Associates Chartered Accountants FRN: 012316C

Sd/-

Place:-Jaipur (Puneet Mohnot)
Date: 06.09.2018 Partner

Membership No. 079480

#### **Mohnot Puneet & Associates**

**Chartered Accountants** 



B-59, Hari marg, Malviya Nagar, Jaipur RAJASTHAN 302017 Ph: 7976683013, 0141-2525693

Annexure 'A'

The Annexure referred to in paragraph 1 of Our Report on "Other Legal and Regulatory Requirements".

We report that:

i.

- a. The company has maintained proper records showing full particulars, including quantitative details and situation of its fixed assets :- we could not verify it.
- b. As explained verbally to us, fixed assets have been physically verified by the management at reasonable intervals; no material discrepancies were noticed on such verification.
- c. The title deeds of immovable properties are held in the name of the company : we could not verify it.
- ii. As verbally explained to us, inventories have been physically verified during the year by the management at reasonable intervals. No material discrepancy was noticed on physical verification of stocks by the management as compared to book records.
- iii. As explained to us, the company has granted loans to parties covered in the register maintained under section 189 of the Companies Act, 2013 wherein the balance receivable as at the year-end is disclosed in final accounts. The maximum amount outstanding during the year end. The same could not be verified from the register maintained by the company & produced before us at the time of audit
- iv. In respect of loans, investments, guarantees, and security, provisions of section 185 and 186 of the Companies Act, 2013 not been fully complied with.
- v. The company has not accepted any deposits from the public covered under sections 73 to 76 of the Companies Act, 2013.
- vi. As per information & explanation given by the management, maintenance of cost records has not been specified by the Central Government under sub-section (1) of section 148of the Companies Act, 2013.

vii.

a. According to the records of the company, undisputed statutory dues including Provident Fund, Investor Education and Protection Fund, Employees' State Insurance, Income-tax, Sales-tax, Service Tax, Custom Duty, Excise Duty, value added tax,cess and any other statutory dues to the extent applicable, have generally not been regularly deposited with the appropriate authorities. According to the information and explanations given to us there were some outstanding

- statutory dues as on 31st of March, 2018 for a period of more than six months from the date they became payable.
- b. According to the information and explanations given to us, there is some amount payable in respect of income tax, service tax, sales tax, customs duty, excise duty, value added tax and cess whichever applicable, which have not been deposited on account of any disputes.
- viii. As per the information and explanations given by the management, we are of the opinion that, the Company has defaulted in repayment of dues to a financial institution, bank, Government, as applicable to the company.
- ix. As per the Information given by the management, it could not be verified that, the money raised by way of term loans have been applied for the purpose for which they were obtained and the company has not raised any money by way of initial public offer or further public offer (including debt instruments)
- x. According to the information and explanations given by the management of the company, we report that no fraud by the company or any fraud on the Company by its officers or employees has been noticed or reported during the year.
- xi. As explained to us by the management of the company, the company is not a Nidhi Company. Therefore, clause xi) of the order is not applicable to the company.
- xii. According to the information and explanations given to us, all transactions with the related parties are not in fully compliance with sections 177 and 188 of Companies Act, 2013 where applicable and the details have not been disclosed in the Financial Statements etc. as required by the applicable accounting standards.
- xiii. As explained to us, the company has made private placement of shares or fully or partly convertible debentures during the year under review.
- xiv. Provisions of section 192 of Companies Act, 2013 have not been fully complied with in case of non-cash transactions entered by the company with directors or persons connected with him
- xv. As explained to us by the management of the company, the company is not required to be registered under section 45-IA of the Reserve Bank of India Act, 1934.

For Mohnot Puneet & Associates Chartered Accountants FRN: 012316C

Sd/-

Place:-Jaipur (Puneet Mohnot)
Date: 06.09.2018 Partner
Membership No. 079480

#### Annexure 'B'

### Report on Internal Financial Controls Over Financial Reporting

Report on the Internal Financial Controls under Clause (i) of Sub-section 3 of Section 143 of the Companies Act, 2013 ("the Act")

We have audited the internal financial controls over financial reporting of Debock Sales Marketing Limited ("the Company") as of March 31, 2018 in conjunction with our audit of the financial statements of the Company for the year ended on that date.

#### Management's Responsibility for Internal Financial Controls

The Company's management is responsible for establishing and maintaining internal financial controls based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the Institute of Chartered Accountants of India. These responsibilities include the design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the orderly and efficient conduct of its business, including adherence to company's policies, the safeguarding of its assets, the prevention and detection of frauds and errors, the accuracy and completeness of the accounting records, and the timely preparation of reliable financial information, as required under the Companies Act, 2013.

#### Auditors' Responsibility

Our responsibility is to express an opinion on the Company's internal financial controls over financial reporting based on our audit. We conducted our audit in accordance with the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting (the "Guidance Note") and the Standards on Auditing, issued by ICAI and deemed to be prescribed under section 143(10) of the Companies Act, 2013, to the extent applicable to an audit of internal financial controls, both applicable to an audit of Internal Financial Controls and, both issued by the Institute of Chartered Accountants of India. Those Standards and the Guidance Note require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether adequate internal financial controls over financial reporting was established and maintained and if such controls operated effectively in all material respects.

Our audit involves performing procedures to obtain audit evidence about the adequacy of the internal financial controls system over financial reporting and their operating effectiveness. Our audit of internal financial controls over financial reporting included obtaining an understanding of internal financial controls over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error.

We believe that the audit evidence we have obtained is more or less sufficient and appropriate to provide a basis for our audit opinion on the Company's internal financial controls system over financial reporting.

Meaning of Internal Financial Controls Over Financial Reporting

A company's internal financial control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal financial control over financial reporting includes those policies and procedures that

- 1. pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company;
- 2. provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorisations of management and directors of the company; and
- 3. provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

#### Inherent Limitations of Internal Financial Controls Over Financial Reporting

Because of the inherent limitations of internal financial controls over financial reporting, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may occur and not be detected. Also, projections of any evaluation of the internal financial controls over financial reporting to future periods are subject to the risk that the internal financial control over financial reporting may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

#### Opinion

In our opinion based on generally accepted audit methods, which include test check basis to form a reasonable opinion, the company has, in all material respect, an internal financial controls system over financial reporting and such internal financial controls over financial reporting were not very effective as at March 31, 2018, based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the Institute of Chartered Accountants of India.

For Mohnot Puneet & Asociates Chartered Accountants FRN: 012316C

Sd/-

Place:-Jaipur (Puneet Mohnot)
Date: 06.09.2018 (Partner )

Membership No. 079480

CIN: U52190RJ2008PTC027160

#### Balance Sheet as at 31st March 2018

₹ in rupees

Particulars	Note No.	As at 31st March 2018	As at 31st March 2017
EQUITY AND LIABILITIES			
Shareholder's funds			
Share capital	1	6,00,00,000.00	1,00,00,000.00
Reserves and surplus	2	12,55,51,856.75	63,00,135.3
Money received against share warrants			
		18,55,51,856.75	1,63,00,135.3
Share application money pending allotment			
Non-current liabilities			
Long-term borrowings	3	13,78,92,210.20	20,00,67,878.6
Deferred tax liabilities (Net)		6,76,778.39	
Other long term liabilities			
Long-term provisions	4		
		13,85,68,988.59	20,00,67,878.6
Current liabilities			
Short-term borrowings	5	2,34,194.00	1,77,200.0
Trade payables	6		
(A) Micro enterprises and small enterprises			
(B) Others		9,74,95,918.64	7,55,79,849.2
Other current liabilities	7	(4,81,425.55)	55,262.1
Short-term provisions	4	33,63,267.00	19,57,497.0
		10,06,11,954.09	7,77,69,808.3
TOTAL		42,47,32,799.43	29,41,37,822.3
ASSETS			
Non-current assets			
Fixed assets	8		
Tangible assets		7,63,86,717.50	4,73,42,872.3
Intangible assets		20,000.00	20,000.0
Capital work-in-Progress		2,35,87,336.69	4,28,95,461.4
Intangible assets under development			
Non-current investments	9	3,75,20,000.00	20,000.0
Deferred tax assets (net)			4,42,687.1
Long-term loans and advances	10	13,42,531.00	13,42,531.0
Other non-current assets		16,12,661.06	10,12,001.0
Curior non current accord		13,88,56,585.19	9,20,63,551.9
Current assets			-, -, -, -
Current investments			
Inventories	11	7,46,29,951.23	7,00,16,445.6
Trade receivables	12	20,15,34,419.68	12,51,69,304.0
Cash and cash equivalents	13	36,43,577.86	10,27,106.8
Short-term loans and advances	10	60,04,087.91	58,27,734.9
Other current assets	14	64,177.56	33,679.0
23. 333 4333		28,58,76,214.24	20,20,74,270.4
TOTAL		42,47,32,799.43	29,41,37,822.3

The accompanying notes are an integral part of the financial statements.

As per our report of even date For Mohnot Puneet & Associates Chartered Accountants (FRN: 0012316C)

For and on behalf of the Board of Directors

Sd/-Puneet Mohnot Partner Membership No.: 079480 Place: Jaipur

Date: 06/09/2018

Sd/-MUKESH MANVEER SINGH Director DIN: 01765408 Sd/-KAILASH BRAHMABHATT Director DIN: 07883524

Sd/-NISHU GOYAL CFO

Sd/-RAMITA KUMAWAT COMPANY SECRETARY

CIN: U52190RJ2008PTC027160

Statement of Profit and loss for the year ended 31st March 2018

₹ in rupees

Particulars	Note No.	31st March 2018	31st March 2017
Revenue			
Revenue from operations	15	17,58,82,657.86	16,07,06,563.10
Less: Excise duty			
Net Sales		17,58,82,657.86	16,07,06,563.10
Other income	16	3,30,539.00	7,69,488.00
Total revenue		17,62,13,196.86	16,14,76,051.10
Expenses			
Cost of material Consumed	17		
Purchase of stock-in-trade	18	14,88,04,683.24	16,02,33,346.00
Changes in inventories	19	(46,13,505.55)	(2,27,94,287.24)
Employee benefit expenses	20	32,21,158.00	33,97,719.00
Finance costs	21	35,941.27	74,84,794.50
Depreciation and amortization expenses	22	26,99,246.00	21,96,566.02
Other expenses	23	1,15,94,519.93	36,56,811.18
Total expenses		16,17,42,042.89	15,41,74,949.46
Profit before exceptional, extraordinary and prior period items		1,44,71,153.97	73,01,101.64
and tax		1,44,71,133.97	73,01,101.04
Exceptional items		10	
Profit before extraordinary and prior period items and tax		1,44,71,153.97	73,01,101.64
Extraordinary items			
Prior period item		1	
Profit before tax		1,44,71,153.97	73,01,101.64
Tax expenses			
Current tax	24	33,63,267.00	19,57,497.00
Deferred tax	25	11,19,465.56	2,01,702.83
Excess/short provision relating earlier year tax			
Profit(Loss) for the period		99,88,421.41	51,41,901.81
Earning per share			
Basic			
Before extraordinary Items			
After extraordinary Adjustment			
Diluted			
Before extraordinary Items			
After extraordinary Adjustment			

The accompanying notes are an integral part of the financial statements.

As per our report of even date For Mohnot Puneet & Associates Chartered Accountants (FRN: 0012316C)

For and on behalf of the Board of Directors

Sd/-Puneet Mohnot Partner Membership No.: 079480 Place: Jaipur Date: 06/09/2018

Director DIN: 01765408

Sd/-

MUKESH MANVEER SINGH

Sd/-KAILASH BRAHMABHATT Director DIN: 07883524 Sd/-NISHU GOYAL CFO

Sd/-RAMITA KUMAWAT COMPANY SECRETARY

CIN: U52190RJ2008PTC027160

Notes to Financial statements for the year ended 31st March 2018

The previous year figures have been regrouped / reclassified, wherever necessary to conform to the current year presentation.

#### Note No. 1 Share Capital

₹ in rupees

Particulars	As at 31st March 2018	As at 31st March 2017
Authorised:		
6000000 (31/03/2017:1000000) Equity shares of Rs. 10.00/- par value	6,00,00,000.00	1,00,00,000.00
Issued:		
6000000 (31/03/2017:1000000) Equity shares of Rs. 10.00/- par value	6,00,00,000.00	1,00,00,000.00
Subscribed and paid-up :		
6000000 (31/03/2017:1000000) Equity shares of Rs. 10.00/- par value	6,00,00,000.00	1,00,00,000.00
Total	6,00,00,000.00	1,00,00,000.00

#### Reconciliation of the Shares outstanding at the beginning and at the end of the reporting period

Equity shares

₹ in rupees

	As at 31st N	larch 2018	As at 31st March 2017		
	No. of Shares	Amount	No. of Shares	Amount	
At the beginning of the period	10,00,000	1,00,00,000.00	10,00,000	1,00,00,000.00	
Issued during the Period	50,00,000	5,00,00,000.00			
Redeemed or bought back during the period					
Outstanding at end of the period	60,00,000	6,00,00,000.00	10,00,000	1,00,00,000.00	

#### Right, Preferences and Restriction attached to shares

#### Equity shares

The company has only one class of Equity having a par value Rs. 10.00 per share. Each shareholder is eligible for one vote per share held. The dividend proposed by the board of directors is subject to the approval of the shareholders in ensuing Annual General Meeting, except in case of interim dividend. In the event of liquidation, the Equity shareholders are eligible to receive the remaining assets of the company after distribution of all preferential amounts, in proportion to their shareholding.

#### Details of shareholders holding more than 5% shares in the company

		As at 31st I	March 2018	As at 31st March 2017	
Type of Share	Name of Shareholders	No. of Shares	% of Holding	No. of Shares	% of Holding
Equity [NV: 10.00]	Mukesh Kumar Mahawar	48,07,624	80.13	9,99,900	99.99
Equity [NV: 10.00]	IT Indiabull Private Limited	6,64,063	11.07		
Equity [NV: 10.00]	Sunil Kalot	4,88,025	8.13		
	Total :	59,59,712	99.33	9,99,900	99.99

#### Note No. 2 Reserves and surplus

Note No. 2 Nesel ves and surplus	in rupces	
Particulars	As at 31st March 2018	As at 31st March 2017
Surplus		
Opening Balance	56,96,135.34	5,54,233.53
Add: Profit for the year	99,88,421.41	51,41,901.81
Less : Deletion during the year		
Closing Balance	1,56,84,556.75	56,96,135.34
Securities premium		
Opening Balance	6,04,000.00	6,04,000.00
Add: Addition during the year	11,00,00,000.00	
Less: Deletion during the year	7,36,700.00	
Closing Balance	10,98,67,300.00	6,04,000.00
Balance carried to balance sheet	12,55,51,856.75	63,00,135.34

CIN: U52190RJ2008PTC027160

	e No. 3 Long-term borrowings  As at 31st March 2018		As at 31st March 2017		₹ in rupees	
Particulars	Non-Curre nt	Current Maturities	Total	Non-Curre nt	Current Maturities	Total
Term Loan - From banks	110	Watarities		110	Maturities	
Axis Bank (Bolero Car Loan)						
secured	2,58,025.00		2,58,025.00	3,13,187.00		3,13,187.00
HDFC Loan (Forklift Loan) secured	3,16,952.76		3,16,952.76	3,87,666.49		3,87,666.49
Indusind Bank ( Housing Loan) secured	1,96,07,449. 40		1,96,07,449.4 0	1,96,07,449. 40		1,96,07,449.4
UNITED BANK TERM LOAN 1 secured				43,92,501.00		43,92,501.00
UNITED BANK TERM LOAN 1 secured				64,45,769.00		64,45,769.00
UNITED BANK TERM LOAN(1656) secured	57,82,999.00		57,82,999.00			
UNITED BANK TERM LOAN	40.70.400.00		40.70.400.00			
(2400) secured	40,78,188.00		40,78,188.00			
UBI TERM LOAN A/c-2530 secured	1,16,26,853. 24		1,16,26,853.2 4			
	4,16,70,467. 40		4,16,70,467.4 0	3,11,46,572. 89		3,11,46,572.8 9
Other Loans and advances				- 33		
United Bank (CC A/C) secured	3,73,93,566. 13		3,73,93,566.1 3	3,41,88,196. 50		3,41,88,196.5
Cholamandalam (Hydra Loan) secured				61,550.60		61,550.60
HDB (Loan) secured	71,17,572.56		71,17,572.56	74,04,634.11		74,04,634.11
Hinduja LF Loan (LAP) secured	1,42,18,129. 00		1,42,18,129.0 0	1,42,18,129. 00		1,42,18,129.0
HINDUJA LAYLAND FINANCE ( NEW LOAN ) secured				69,32,549.00		69,32,549.00
CAPITAL FIRST LIMITED secured	18,81,927.74		18,81,927.74	18,81,927.74		18,81,927.74
DANNFIN INDIA PVT. LTD. unsecured	2,22,23,756. 00		2,22,23,756.0 0	2,25,17,636. 00		2,25,17,636.0 0
Amit Kumar Agarwal (Loan) unsecured				2,00,000.00		2,00,000.00
Debock Infrastructure Pvt. Ltd. unsecured	50,000.00		50,000.00	50,000.00		50,000.00
Eagle Sales (Loan) unsecured	19,987.00		19,987.00	20,85,795.00		20,85,795.00
Mukesh Kumar Mahawar (Quasi Capital) unsecured	36,43,136.37		36,43,136.37	7,93,80,887. 82		7,93,80,887.8 2
Ashok Kumar Mahawar unsecured	1,10,000.00		1,10,000.00			
Bheru Lal Choudhary unsecured	10,63,584.00		10,63,584.00			
IT INDIABULL PVT. LTD.	84.00		84.00			
unsecured Sunil Kumar Kalot unsecured	85,00,000.00					
Sunii Kuniai Kalot unsecured	9,62,21,742.		85,00,000.00 <b>9,62,21,742.8</b>			16,89,21,305.
	80		0	.77		77
The Above Amount Includes						
Secured Borrowings	10,22,81,662		10,22,81,662. 83	9,58,33,559. 84		9,58,33,559.8
Unsecured Borrowings	3,56,10,547. 37		3,56,10,547.3	10,42,34,318 .82		10,42,34,318. 82
Net Amount	13,78,92,210 .20	0	13,78,92,210. 20	20,00,67,878 .66	0	20,00,67,878. 66

CIN: U52190RJ2008PTC027160

#### Note No. Deferred Tax

₹ in rupees

Particulars	As at 31st March 2018	As at 31st March 2017
Deferred tax liability		
Deferred tax liabilty	6,76,778.39	
Gross deferred tax liability	6,76,778.39	
Deferred tax assets		
Deferred Tax Asset		4,42,687.17
Gross deferred tax asset		4,42,687.17
Net deferred tax assets		4,42,687.17
Net deferred tax liability	6,76,778.39	

#### **Note No. 4 Provisions**

#### ₹ in rupees

Particulars	As at 31st March 2018			As a	t 31st March	2017
	Long-term	Short-term	Total	Long-term	Short-term	Total
Other provisions						
Provision for Income tax		33,63,267.00	33,63,267.00		19,57,497.00	19,57,497.00
		33,63,267.00	33,63,267.00		19,57,497.00	19,57,497.00
Total		33,63,267.00	33,63,267.00		19,57,497.00	19,57,497.00

#### Note No. 5 Short-term borrowings

#### ₹ in rupees

Particulars	As at 31st March 2018	As at 31st March 2017
Other Loans and advances		
Priyanka Sharma D/o R. S. Sharma unsecured	2,34,194.00	1,77,200.00
	2,34,194.00	1,77,200.00
The Above Amount Includes		
Unsecured Borrowings	2,34,194.00	1,77,200.00
Total	2,34,194.00	1,77,200.00

#### Note No. 6 Trade payables

Particulars	As at 31st March 2018	As at31st March 2017
(B) Others		
Abhishek Electricals	36,533.00	
ACTION CONSTRUCTION EQUIPMENT LTD.		
Aryan Agro Solutions Pvt. Ltd., Karnal		
B.N. SOLUTIONS (LIFT)		
Phoolchand Verma (Welder Steel)		
SATISH SHARMA		
Shree Shyam Water Proffing System (34)		
Unique Electricals (11)		
A.R. Media	(1,27,726.00)	73,674.00
ALPHA NUMERO SERVICE PVT. LTD.	(9,41,000.00)	(51,000.00)
AMP Motors Pvt Ltd	(27,27,839.00)	(27,27,839.00)
Ani International	(5,000.00)	(5,000.00)
Anil Gupta / Chena Ram Cont (Aathish Market)	(3,916.00)	(3,916.00)
Ashish Powertech Engineers	25,000.00	25,000.00
Azzimuddin Abasi - Cable Conn Hotel (94)		11,100.00
Baba Ramdev Crane Service	(15,000.00)	(15,000.00)
Barjatya Iron Store (Factory Const) 44		3,333.00
Barjatya Iron Store (Marriage Gradan)	(10,918.00)	1,02,602.00
Barjatya Iron Store (New Hotel and Resort )	3,35,123.00	3,35,123.00
Bhagwan Singh (Painter) (46)	(9,500.00)	(4,500.00)
BIG BOY TOYZ PVT	(5,60,000.00)	(60,000.00)
BRAMCO INDIA PVT. LTD.	(21,00,000.00)	(21,00,000.00)
Buzz Makers Advertising	(767.00)	(767.00)

CIN: U52190RJ2008PTC027160

Chenaran Karwa	7,068.00	7,068.00
DESIGN SQUARE	(50,000.00)	(50,000.00)
DHAKAR BORING COMPANY	(10,000.00)	1,25,000.00
G KUMAWAT AND ASSOCIATES	(18,400.00)	3,600.00
Ganesham Electronics	(2,99,000.00)	(2,99,000.00)
GARIB NAWAJ BROTHERS	65,154.00	65,154.00
Garima Travels	23,599.00	4,000.00
Giriraj Plumber Marriage Garden	8,000.00	8,000.00
Glass-N-Art	(3,190.00)	(3,190.00)
Gopiram and Sons	(40,000.00)	(40,000.00)
K K and Company (Kadir Bhai)	(41,000.00)	(41,000.00)
Kali Charan Koli (Pent House)	(26,600.00)	(16,200.00)
KALICHARAN KOLI (MARRIAGE GARDEN DEOLI)	(38,000.00)	(28,000.00)
Kaluram Mahawar New Hotel and Resort Project NH-12	(99,004.00)	(99,004.00)
Kitchen Creations	72,001.00	72,001.00
LIGHT HOUSE	(39,291.00)	(55,000.00)
Mahaveer Trading Co.		(0.30)
Mithalal Meena (40)	(1,23,801.00)	(10,000.00)
Namdev Stationers	(6,500.00)	(6,500.00)
Nayan Technologies	(1,758.00)	(1,758.00)
Pappu Ram (Contractor)	(43,500.00)	(43,500.00)
Patni Associates	5,00,000.00	5,00,000.00
PHOOLCHAND VERMA MARRIAGE GARDAN		(952.00)
Phoolchand Welder (Kishangarh Site)	(30,300.00)	(30,300.00)
R D COMPUTERS	6,200.00	6,200.00
RADHA SWAMI NURSARY	6,900.00	6,900.00
Radhika Vidhi Consultant (Tarunji)	(82,700.00)	(82,700.00)
Rehmat Steel	(2,843.00)	(2,843.00)
Sabar Machinery		0.70
SANJAY CEMENT AGENCY	99,004.00	99,004.00
Shree Sidh Baba Enterprises	(1,00,000.00)	(1,00,000.00)
Shri Vinayak Technology (Pent House)	(49,498.00)	(49,498.00)
SITARAM MEENA		50,000.00
Sneha Infosystem	(1,12,350.00)	(12,350.00)
SUCHA INFOTECH	(50,000.00)	(50,000.00)
Suresh Tomar (POP Work (Pent House) (79)	(1,51,800.00)	(1,51,800.00)
VIKAS BANSAL and ASSOCIATES (ARCHITECT)	(93,159.00)	(93,159.00)
YASH CONSTRUCTION CO. (Om Prakash) - 76	(2,32,645.00)	(2,32,645.00)
Yash Construction Co. Marriage Gardan	1,00,000.00	1,00,000.00
CHAMUNDA FLOWER DECORATOR-HOTEL	1,00,000.00	400.00
Deepak Kumar Chandra Prakash(Generator Diesel)Hotel		2,535.80
GAUTAM NEWS AGENCY		262.00
IMPEX PRIME ENGINEERING WORKS	10,92,31,599.00	7,98,42,195.00
Kalu Ram Mahawar New Hotel (2) New Ledger	(22,19,451.00)	(3,36,651.00)
LAXMI DOOD DAIRY	(22,13,431.00)	630.00
MAHAVEER JI (LOUNDRY) HOTEL		843.00
Mohan Gas Distributers(For Gas)- HOTEL	2,536.00	2,536.00
NITIN BATTERIES SALES and SERVICES.	2,330.00	(500.00)
Rathi Automobiles	2 505 00	(980.00)
Shubham Traders (For Rasan)	3,595.00	688.00
SHYAM SALES ENTERPRISES	9,17,849.00	9,17,849.00
SUPER SALES (YASH CONSTRUCTION)	19,703.00	19,703.00
Raj Steel Structure(New Hotel)	2,01,722.64	
Barjatya Tiles, Deoli	1,05,806.00	
Yash Construction	40,00,000.00	
Gretex Corporate Services pvt. ltd.	50,000.00	
Ideal International Industries	36,000.00	
Inter Globe Aviation Limited	31,329.00	
Pink Prime Advertising Co.	5,84,000.00	
Kali Charan Koli Debock Hotel	(10,000.00)	
Kali Charan Koli (Pent House)	(16,200.00)	

CIN: U52190RJ2008PTC027160

Kalu Ram Mahawar Factory new Building	(79,34,147.00)	
Kalu Ram Mahawar marriage garden	(5,00,000.00)	
Maheswari Electrcals	(25,000.00)	
Rajendra Kumar gujar	(21,000.00)	
	9,74,95,918.64	7,55,79,849.20
Total	9,74,95,918.64	7,55,79,849.20

#### Note No. 7 Other current liabilities

Note No. / Other current liabilities				
As at 31st March 2018	As at 31st March 2017			
5,714.25	5,714.25			
135.02	135.02			
184.21	184.21			
(24,550.33)	(24,550.33)			
(15,875.00)	(15,875.00)			
(266.00)	(266.00)			
(19,763.00)	(19,763.00)			
461.59	428.95			
2,953.86	2,704.36			
106.42	106.42			
389.09	389.09			
	1,909.00			
	20,903.00			
2,000.00	7,525.00			
	28,800.00			
5,212.20	5,212.20			
	49,032.00			
(7,327.00)	(7,327.00)			
(1,57,852.43)				
(1,15,096.00)				
(1,57,852.43)				
(4,81,425.55)	55,262.17			
(4,81,425.55)	55,262.17			
	5,714.25 135.02 184.21 (24,550.33) (15,875.00) (266.00) (19,763.00) 461.59 2,953.86 106.42 389.09  2,000.00  5,212.20  (7,327.00) (1,57,852.43) (1,15,096.00) (1,57,852.43) (4,81,425.55)			

Note No. 8 Fixed Assets Chart as at 31st March 2018

Assets				Gross Block			Accu	mulated Depred	iation/ Amortisa	ation	Net E	Block
	Useful Life (In Years)	Balance as at 1st April 2017	Additions during the year	Addition on account of business acquisition	Deletion during the year	Balance as at 31st March 2018	Balance as at 1st April 2017	Provided during the year	Deletion / adjustments during the year	Balance as at 31st March 2018	Balance as at 31st March 2018	Balance as a 31st March 2017
Tangible assets												
Own Assets			0									
FURNITURE AND FIXTURE	10.00	12,64,111.00	2,62,712.00			15,26,823.00	3,17,387.81	1,06,154.00		4,23,541.81	11,03,281.19	9,46,723.1
AIR CONDITIONER	5.00	22,80,026.00				22,80,026.00	9,65,610.01	2,40,215.00		12,05,825.01	10,74,200.99	13,14,415.9
REFREGIRATOR	5.00	28,900.00				28,900.00	19,223.26	1,647.00		20,870.26	8,029.74	9,676.7
WATER COOLER and RO	5.00	61,700.00				61,700.00	41,553.81	3,414.00		44,967.81	16,732.19	20,146.1
CARD READER LOCK	5.00	1,32,125.00				1,32,125.00	75,240.08	10,061.00		85,301.08	46,823.92	56,884.9
CCTV CAMERA	5.00	1,43,521.00	4,348.00			1,47,869.00	85,756.72	10,754.00		96,510.72	51,358.28	57,764.2
DVD PLAYER	5.00	3,780.00				3,780.00	1,476.45	423.00		1,899.45	1,880.55	2,303.5
EPBX SYSTEM	5.00	1,84,603.00				1,84,603.00	1,10,745.35	12,933.00		1,23,678.35	60,924.65	73,857.6
FAN	5.00	1,19,031.00				1,19,031.00	64,397.16	9,742.00		74,139.16	44,891.84	54,633.8
GEYSER	5.00	94,000.00				94,000.00	40,962.00	9,673.00		50,635.00	43,365.00	53,038.0
LED TV	5.00	2,53,150.00				2,53,150.00	1,73,077.96	13,490.00		1,86,567.96	66,582.04	80,072.0
MUSIC SYSTEM	5.00	64,000.00				64,000.00	33,307.48	5,502.00		38,809.48	25,190.52	30,692.5
AIR COOLER	5.00	2,07,532.00				2,07,532.00	98,994.62	19,643.00		1,18,637.62	88,894.38	1,08,537.3
BILLING MACHINE	5.00	18,000.00				18,000.00	5,948.17	2,232.00		8,180.17	9,819.83	12,051.8
CROCKREY	5.00	2,82,690.40				2,82,690.40	1,20,501.56	29,627.00		1,50,128.56	1,32,561.84	1,62,188.8
KITCHEN APPLIANCE	5.00	50,953.00	29,051.92			80,004.92	17,211.52	7,180.00		24,391.52	55,613.40	33,741.4
VOLTAS COOLER	5.00	26,700.00				26,700.00	12,213.48	2,632.00		14,845.48	11,854.52	14,486.5
WATER MOTOR	5.00	36,997.00				36,997.00	8,955.07	5,241.00		14,196.07	22,800.93	28,041.9
ID CARD PRINTING MACHINE	5.00	1,02,760.00				1,02,760.00	66,770.57	6,174.00		72,944.57	29,815.43	35,989.4
COMPUTER	3.00	2,91,800.00				2,91,800.00	2,55,234.28	7,332.00		2,62,566.28	29,233.72	36,565.7
MOBILE	3.00	84,580.00	33,928.58			1,18,508.58	78,538.42	1,370.00		79,908.42	38,600.16	6,041.5
PLANT and MACHINERY	12.00	71,13,689.80	1,00,95,000.00		13,46,933.00	1,58,61,756.80	27,81,743.91	9,08,158.00	5,66,249.94	31,23,651.97	1,27,38,104.83	43,31,945.8
Granite Machine (RandM)	12.00	9,10,102.00				9,10,102.00		72,066.00		72,066.00	8,38,036.00	9,10,102.0
MOTERCYCLE	10.00	53,000.00				53,000.00	25,755.78	2,460.00		28,215.78	24,784.22	27,244.2
BOLARO	8.00	7,21,719.00				7,21,719.00	3,40,212.89	43,192.00		3,83,404.89	3,38,314.11	3,81,506.
LANDROVER	8.00	60,56,735.00				60,56,735.00	14,42,424.31	6,28,812.00		20,71,236.31	39,85,498.69	46,14,310.6
FACTORY BUILDING	30.00	1,08,87,225.00	2,20,98,733.68			3,29,85,958.68	20,04,905.15	5,39,119.00	***************************************	25,44,024.15	3,04,41,934.53	88,82,319.8

CIN: U52190RJ2008PTC027160

	FACTORY LAND - KHASRA NO 534/211	16,27,800.00			16,27,800.00					16,27,800.00	16,27,800.00
	PLOT NO 13 - 19 AND 21 - 23	22,73,300.00			22,73,300.00					22,73,300.00	22,73,300.00
	LAND AT DEOLI (PATEL NAGAR)	22,08,000.00			22,08,000.00					22,08,000.00	22,08,000.00
	LAND - NEW DEBOCK HOTEL	1,05,10,450.00			1,05,10,450.00					1,05,10,450.00	1,05,10,450.00
	LAND - PLOT NO. SM 37, NEW SANAGANER BYPASS ROAD	15,43,500.00			15,43,500.00					15,43,500.00	15,43,500.00
	LAND - SM37A, NEW SANGANER BY PASS ROAD	23,15,240.00			23,15,240.00					23,15,240.00	23,15,240.00
	COMERCUAL COMPLEX (OLD TOWER DEOLI)	45,79,300.00			45,79,300.00					45,79,300.00	45,79,300.00
	Total (A)	5,65,31,020.20	3,25,23,774.18	13,46,933.00	8,77,07,861.38	91,88,147.82	26,99,246.00	5,66,249.94	1,13,21,143.88	7,63,86,717.50	4,73,42,872.38
	P.Y Total	5,61,42,040.20	3,88,980.00		5,65,31,020.20	69,91,581.80	21,96,566.02		91,88,147.82	4,73,42,872.38	4,91,50,458.40
В	Intangible assets										
	TRADE MARK (AGRO)	20,000.00			20,000.00					20,000.00	20,000.00
		20,000.00			20,000.00					20,000.00	20,000.00
	(AGRO) Total (B) P.Y Total	ŕ			,					,	,
С	(AGRO) Total (B) P.Y Total Capital work in	20,000.00			20,000.00					20,000.00	20,000.00
C	(AGRO) Total (B) P.Y Total Capital work in	20,000.00		1,93,08,124.73	20,000.00					20,000.00	20,000.00
C	(AGRO) Total (B) P.Y Total Capital work in progress	20,000.00		1,93,08,124.73 1,93,08,124.73	20,000.00 20,000.00 2,35,87,336.69					20,000.00	20,000.00 20,000.00 4,28,95,461.42
C	(AGRO) Total (B) P.Y Total Capital work in progress Transferred from Tally	20,000.00 20,000.00 4,28,95,461.42	64,39,424.00		20,000.00 20,000.00 2,35,87,336.69 2,35,87,336.69 4,28,95,461.42					20,000.00 20,000.00 2,35,87,336.69	20,000.00 20,000.00 4,28,95,461.42 4,28,95,461.42
C	(AGRO) Total (B) P.Y Total Capital work in progress Transferred from Tally Total (C)	20,000.00 20,000.00 4,28,95,461.42 4,28,95,461.42	64,39,424.00 3,25,23,774.18		20,000.00 20,000.00 2,35,87,336.69 2,35,87,336.69	91,88,147.82	26,99,246.00	5,66,249.94	1,13,21,143.88	20,000.00 20,000.00 2,35,87,336.69 2,35,87,336.69 4,28,95,461.42	20,000.00 20,000.00 4,28,95,461.42 4,28,95,461.42

#### General Notes:

- 1. No depreciation if remaining useful life is negative or zero.
- 2. Depreciation is calculated on pro-rata basis in case assets is purchased/sold during current F.Y.
- 3. If above assets is used for any time during the year for double shift, the depreciation will increase by 50% for that period and in case of the triple shift the depreciation shall be calculated on the basis of 100% for that period.

### DEBOCK SALES AND MARKETING LIMITED

51, LOHIYA COLONY, 200 FT BYEPASS, VAISHALI NAGAR, JAIPUR-302021

CIN: U52190RJ2008PTC027160

#### Note No. 9 Non-current investments

₹ in rupees

Particulars	As at 31st March 2018	As at 31st March 2017
Investment Properties		
In Others		
Investment in 14 Biga Land (Lower of cost and Market value)	1,68,00,000.00	
Investment at Balaji tower (Lower of cost and Market value)	2,07,00,000.00	
Non-Trade Investment(Valued at cost unless stated otherwise)		
Investment in Government or trust securities (Unquoted)		
In Others		
NSC (Lower of cost and Market value)	20,000.00	20,000.00
Gross Investment	3,75,20,000.00	20,000.00
Net Investment	3,75,20,000.00	20,000.00
Aggregate amount of unquoted investments	3,75,20,000.00	20,000.00

#### Note No. 10 Loans and advances

₹ in rupees

Particulars	As at 31st N	March 2018	As at 31st March 2017		
	Long-term	Short-term	Long-term	Short-term	
Security Deposit			100		
Secured, considered good	13,42,531.00		13,42,531.00		
-	13,42,531.00		13,42,531.00		
Other loans and advances					
Loans and Advances		60,04,087.91		58,27,734.91	
		60,04,087.91		58,27,734.91	
Total	13,42,531.00	60,04,087.91	13,42,531.00	58,27,734.91	

#### **Note No. 11 Inventories**

₹ in rupees

Particulars	As at 31st March 2018	As at 31st March 2017
(Valued at cost or NRV unless otherwise stated)		
Deoli (Manufacturer)	7,38,59,034.48	6,92,66,719.38
Hotel Debock Deoli	7,70,916.75	7,49,726.30
Total	7,46,29,951.23	7,00,16,445.68

#### Note No. 12 Trade receivables

₹ in rupees

11010 1101 12 11440 1000114100		miapooo
Particulars	As at 31st March 2018	As at 31st March 2017
Exceeding six months		
Unsecured, Considered Good	20,15,34,419.68	12,51,69,304.00
Total	20,15,34,419.68	12,51,69,304.00
Total	20,15,34,419.68	12,51,69,304.00

#### Note No. 13 Cash and cash equivalents

Particulars	As at 31st March 2018	As at 31st March 2017
Balance with banks		
Indusind Bank (Hotel) 201000104404	11,750.99	(11,723.17)
P N B - 0221002100822284		4,58,299.38
Central Bank of India	49,412.57	
UBI CA 4466	11,000.00	
Total	72,163.56	4,46,576.21
Cash in hand		
Cash	35,71,414.30	5,80,530.60
Total	35,71,414.30	5,80,530.60
Total	36,43,577.86	10,27,106.81

CIN: U52190RJ2008PTC027160

#### Note No. 14 Other current assets

₹ in rupees

Particulars	As at 31st March 2018	As at 31st March 2017
Other Assets		
TDS Receivable (2016-17)		23,744.00
TCS Receivables 2017-18	41,737.56	
Prepaid Expenses		9,935.00
TDS RECEIVABLE 2017-18	22,440.00	
Total	64,177.56	33,679.00

#### Note No. 15 Revenue from operations

₹ in rupees

Particulars	31st March 2018	31st March 2017
Sale of products		
Sales VAT 5% (Tractor)		
Sales Exempt	16,49,41,922.00	15,96,54,098.00
Sales of Hotel Room	4,36,023.00	9,07,280.00
Sales Vat @5.50		7,074.45
Sales of Food @ 14.50%		1,294.26
Sales of Food @ 15%	239.09	8,622.32
Sales of Food @ 5%		11,903.13
Sales of Food @ 5.50%	4,473.77	1,16,290.94
Sale of Advertisement Hordings	1,05,00,000.00	
-	17,58,82,657.86	16,07,06,563.10
Net revenue from operations	17,58,82,657.86	16,07,06,563.10

#### Note No. 16 Other income

₹ in rupees

Particulars	31st March 2018	31st March 2017
Interest Income		
Interest Received on FDR		13,040.00
		13,040.00
Other non-operating income		
INCENTIVE RECIEVED		
Activities Expenses Received (CandF Tractors)		3,55,897.00
DISCOUNT RECEIVED		3,251.00
Rent Received (Maanappuram) Tower-1	2,24,400.00	2,24,400.00
Rent Received - RD Computer (Old Tower) Deoli		1,70,100.00
Commision on Tractor		
Discount hotel		2,800.00
Income From Bar Deoli	1,06,139.00	
	3,30,539.00	7,56,448.00
Total	3,30,539.00	7,69,488.00

#### Note No. 18 Purchase of stock-in-trade

₹ in rupees

Particulars	31st March 2018	31st March 2017
Purchase (Hotel) (Exempted)	54,514.80	1,95,570.50
Purchase 5%		6,93,189.50
Purchases (Exempted) A/c	14,87,50,168.44	15,93,44,586.00
Total	14,88,04,683.24	16,02,33,346.00

#### Note No. 19 Changes in inventories

Particulars	31st March 2018	31st March 2017
Inventory at the end of the year		
Finished Goods	7,46,29,951.23	7,00,16,445.68
	7,46,29,951.23	7,00,16,445.68
Inventory at the beginning of the year		

Finished Goods	7,00,16,445.68	4,72,22,158.44
	7,00,16,445.68	4,72,22,158.44
(Increase)/decrease in inventories		
Finished Goods	(46,13,505.55)	(2,27,94,287.24)
	(46,13,505.55)	(2,27,94,287.24)

#### Note No. 20 Employee benefit expenses

₹in	rupees
-----	--------

Particulars	31st March 2018	31st March 2017	
Salaries and Wages			
Wages	5,395.00		
Salary (Hotel Debock Inn)	5,47,682.00	7,67,498.00	
Salary Exp. (Marriage Garden'Deoli)	34,371.00	22,100.00	
SALARY EXP. DEOLI Factory	4,54,376.00	8,43,757.00	
Salary Expenses	20,13,311.00	17,46,445.00	
Labour for Job Work		300.00	
Job Work for Construction			
Advance to Staff		3,105.00	
Salary Factory Casual Employee	1,37,774.00		
	31,92,909.00	33,83,205.00	
Staff welfare Expenses			
Staff Welfare Exp CandF Tractor			
Lodging/ Food Etc. for Staff		1,775.00	
Staff Welfare Expenses (Head Office)	6,868.00	9,073.00	
Staff Welfare Exp (Factory)	2,400.00	1,235.00	
Staff Welfare Exp (Hotel)	18,981.00	1,180.00	
Staff Welfare Exp. (Marriage Gradan)		1,251.00	
-	28,249.00	14,514.00	
Total	32,21,158.00	33,97,719.00	

#### Note No. 21 Finance costs

#### ₹ in rupees

Particulars	31st March 2018	31st March 2017	
Interest			
Interest on Crane Loan			
Interest on Hinduja Loan			
Bank Interest		56,79,862.00	
Interest on Car Loan	18,120.00	39,047.66	
Interest on Forklift Loan	17,821.27	55,693.44	
Interest on Housing Loan		17,10,191.40	
	35,941.27	74,84,794.50	
Total	35,941.27	74,84,794.50	

#### Note No. 22 Depreciation and amortization expenses

₹ in rupees

Particulars	31st March 2018	31st March 2017
Depreciation on tangible assets	26,99,246.00	21,96,566.02
Total	26,99,246.00	21,96,566.02

#### Note No. 23 Other expenses

Particulars	31st March 2018	31st March 2017
Diesel in Generator (Hotel)	22,010.00	
Legal expenses	2,37,020.00	
Loading / Unloading Exp Factory	7,900.00	
PRINTING AND STATIONARY, DEOLI	891.00	
Repair and Maintenance (Debock) CandF Tractor	6,857.00	
Electricity Exp (Factory)	48,277.00	93,800.00
Transportation Exp. (FACTORY)		5,500.00
Advertisement Exp	1,45,100.00	2,33,981.50

Audit fees	1,81,500.00	5,100.00
Bank charges	3,71,095.72	93,292.23
Business Promotion (Head Office)	0,11,000.72	5,100.00
CAR RENT		1,68,000.00
Chaksu Expenses		17,330.00
Computer Exp		39,892.00
Consultancy Fees Exp.		58,500.00
Conveyance Exp	96,766.00	28,230.00
Conveyance Exp. (Mithalal Meena)	90,700.00	35,530.00
Electricity and Water Exp	2.42.782.00	
Electricity Exp. (Tower, Deoli)	2,42,782.00	2,64,474.00
	2 22 420 00	3,000.00
Electricity Expenses - Hotel	2,33,436.00	2,99,249.00
Freight Exp. Local	04.700.00	25,210.00
INSURANCE EXP. OF VEHICAL	21,739.00	1,32,419.00
Loan Processing Fees	89,865.00	9,05,611.00
Miscelleneous Exp		6,760.00
MOBILE NO. 9001942666		1,147.77
MOBILE NO. 9602836666		6,898.95
MOBILE NO. 99291111741		1,500.00
MOBILE NO. 9929130000		9,482.37
Office Exp (Patel Nagar Tower)		400.00
Office Expenses (Jaipur)	50,855.00	40,618.00
Postage and Courier Exp Jaipur	9,228.00	226.00
Printing and Stationary Exp Jaipur	56,561.00	40,095.00
Professional Fees	14,000.00	82,600.00
RENT DEOLI		1,20,000.00
Rent Expenses (Granite Factory)		1,00,000.00
Repair and Maintainance (Aatish Market)		2,900.00
Repair and Maintainance (Vehicle)		24,431.00
Repair and Maintenance (Jaipur)	4,290.00	1,17,310.00
Repair and Maintenance (Tower, Deoli)		11,687.00
Rounded Off	189.91	0.36
Telephone/ Mobile/ Internet Exp. (Marriage Garden)	20,057.00	9,185.00
Telephone/Mobile/Internet Exp	67,832.00	75,153.00
Telephone/Mobile/Internet Exp. (Factory)	16,757.00	47,035.00
Telephone/Mobile/Internet Exp. (Hotel)	26,905.00	13,858.00
Travelling and Tour Expenses	3,34,447.24	82,514.00
Vat Penalty (Lete Return)	0,01,117.21	11,246.00
Water Expenses (Tower, Deoli)	1,470.00	8,723.00
WATER TANKER EXP	8,200.00	1,855.00
Advertisement Exp Hotel Debok Inn	8,200.00	15,843.00
CABLE CHARGES EXP.(HOTEL)	12.110.00	46,000.00
	13,110.00	
Conveyance Exp (Factory)		300.00
Conveyance Exp HOTEL		16,091.00
DIESAL IN GENERATOR		14,427.00
Diesel/Repair Exp - Bolero - CandF Tractor		430.00
Electricity Expenses (Marriage Garden)	9,801.00	13,234.00
Factory Exp	1,800.00	7,200.00
FLOWER EXPENSES-HOTEL	4,400.00	4,800.00
Freight Exp (Factory)	15,050.00	8,985.00
Freight Exp HOTEL	7,010.00	1,640.00
Freight Exp. Marriage Gradan		18,350.00
General Hotel Expenses	13,533.00	1,830.00
Hotel Inauguration Expenses (Hotel)		2,170.00
Loundry Expenses	6,181.00	16,239.00
MISC. EXPENSES	26,300.00	210.00
Mobile/Internet/Telephone Exp (Hotel)		24,286.00
News Paper Exp (Hotel)	2,926.00	7,234.00
NEWS PAPER EXPENSES	4,075.00	610.00
Office Exp (CandF Tractor)		200.00

Total	1,15,94,519.93	36,56,811.18
Website Expenses	15,330.00	
ROC/MCA Expenses	2,85,950.00	
Repair and Maintenance Marriage Garden	425.00	
Rent for Hoardings	10,00,000.00	
Pollution Registration Expenses	7,500.00	
Penalty on TDS Return Late File	62,737.00	
Loss on Sale of Hydra Machine	45,683.06	
Late Fees on GST Return	2,140.00	
IPO Expenses	6,50,894.00	
Handling Charges Tour and Travelling	5,700.00	
Fuel Expenses Head Office Jaipur	15,700.00	
Bank Interest	68,41,275.00	
Airport Charges	2,753.00	
Maintenance Hotel and Factory Deoli	77,634.00	
Fuel Exp. (Factory)	36,016.00	
REPAIR and MAINTENANCE (GRANITE MACHINE)		31,505.00
Interest on TDS	12,253.00	12,156.00
Interest on VAT		9,095.00
Water Expenses (Hotel)	3,190.00	7,381.00
Travelling /Loading and Boarding Exp (Hotel)		14,985.00
Sales Promotion Exp		1,984.00
Sales Promotion (Hotel)		11,051.00
Repair and Maintenance (Hotel, Computer)		3,550.00
Repair and Maintenance (Hotel)	15,560.00	97,489.00
Repair and Maintenance (Factory)	69,928.00	28,327.00
Printing and Stationary (Hotel)	865.00	297.00
Postage and Courier (Hotel)		190.00
Petrol Exp (Bike Factory)	15,600.00	5,400.00
Office Exp - Factory (Deoli)	5,800.00	2,790.00
Office Exp (Hotel Debock Inn)	1,370.00	688.00

#### Note No. 24 Current tax

₹ in rupees

Particulars	31st March 2018	31st March 2017
Current Tax	33,63,267.00	19,57,497.00
Total	33,63,267.00	19,57,497.00

#### Note No. 25 Deferred tax

Particulars	31st March 2018	31st March 2017
Deferred Tax	11,19,465.56	2,01,702.83
Total	11,19,465.56	2,01,702.83

CIN: U52190RJ2008PTC027160

# Note No. 10(a) Loans and advances : Security Deposit: Secured, considered good

₹ in rupees

Particulars	As at 31st N	As at 31st March 2018		/larch 2017
	Long-term	Short-term	Long-term	Short-term
Security Deposit ( Kappa Internet Service )	5,000.00		5,000.00	
Security Deposit (Oxygen Cylinder) Factory	25,000.00		25,000.00	
SECURITY DEPOSIT JVVNL	4,711.00		4,711.00	
Seucrity Ag Rent (Tonk Showroom)	11,000.00		11,000.00	
Lease rent of Nagar palika Deoli for Debock Tower	12,96,820.00		12,96,820.00	
Total	13,42,531.00		13,42,531.00	

## Note No. 10(b) Loans and advances : Other loans and advances: Deepak Saini

₹ in rupees

Particulars	As at 31st	As at 31st March 2018		As at 31st March 2017	
	Long-term	Short-term	Long-term	Short-term	
Deepak SAINI (IMPREST)		11,000.00		11,670.00	
Laxmi Mahawar		6,45,006.00		5,75,006.00	
M S Tanwar (Imprest)		7,144.00		1,984.00	
Mahendra Khandelwal and Co.		5,56,500.00			
Debock Builders P ltd.		44,61,737.00		44,61,737.00	
Advance against Flat				7,50,000.00	
Tej Singh Gurjar (Impex)				(352.09)	
Mahesh Lathi				26,000.00	
Mukesh Singh Shekhawat				1,690.00	
Sambhu Nath Kedia (Imprest A/c)		5,000.00			
Tez Singh Gurjar (Imprest A/c)		57,700.91			
Mithalal Meena (Chaksu Side)		50,000.00			
Advance for generator		2,10,000.00			
Total		60,04,087.91		58,27,734.91	

## Note No. 12(a) Trade receivables:Exceeding six months:Unsecured, Considered Good

Particulars	As at 31st March 2018	As at 31st March 2017
Badri Dhakar	4,35,000.00	4,35,000.00
Badri Lal Bairwa	6,20,000.00	6,20,000.00
Bharat Singh Hada	3,10,000.00	3,10,000.00
CHANDRA PRAKASH MEENA	2,95,000.00	2,95,000.00
Girdhar Associates	61,00,000.00	61,00,000.00
Girdhari Lal Gurjar	8,80,000.00	9,30,000.00
Gopal Bairwa	2,95,000.00	2,95,000.00
Har Lal	2,75,000.00	2,95,000.00
Kailash Dhakar	3,20,000.00	3,20,000.00
Lala Ram Baiwra	5,60,000.00	5,90,000.00
LALIT JI DHAKAR	2,15,000.00	2,15,000.00
Mahaveer Meena	2,95,000.00	2,95,000.00
Raghu Nath Saini	2,80,000.00	2,80,000.00
Ram Singh Ji	4,50,000.00	4,50,000.00
Ramphool Meena	3,10,000.00	3,10,000.00
RATAN LAL TELI	2,80,000.00	2,85,000.00
Shankar Bairwa	4,80,000.00	5,30,000.00
SHYAM PRASAD JI	2,05,000.00	2,15,000.00
Sukh Ram	1,70,000.00	1,70,000.00
Surendra Singh Meena	3,02,000.00	3,20,000.00
Tara Chand Jain	2,80,000.00	3,10,000.00
Amin Bhoi	12,89,700.00	8,20,500.00
Bhola Ram Prajapat	7,79,200.00	3,10,000.00
Chhitar Singh	23,000.00	23,000.00

Chiranji Lal Khatik	3,60,000.00	3,60,000.00
CREDIT SALE (RESTAURENT and HOTEL)	23,404.00	23,404.00
Daya Ram	5,85,000.00	5,85,000.00
DEEPAK SAINI ( HOTEL IMPREST A/C)	3,210.00	4,186.00
Dev Raj	5,90,000.00	5,90,000.00
Dhan Lal	9,50,000.00	20,00,000.00
Dinesh Sharma	18,22,000.00	31,52,000.00
Durga Lal Meena	8,09,200.00	3,40,000.00
Eagle Sales	7,89,20,393.00	2,54,52,374.00
Gafar Bhai	3,20,000.00	3,20,000.00
Gopal Ji Jat	13,94,200.00	9,25,000.00
Harpal Bairwa	7,42,000.00	7,42,000.00
Imran Bhoi	7,42,000.00	7,53,500.00
Jai Pal Choudhary	7,64,200.00	2,95,000.00
Kalu Ram Dhakar	7,95,000.00	7,95,000.00
Kana Ram Meena	6,26,000.00	6,26,000.00
Lala Ram Meena	11,29,200.00	6,60,000.00
Mahendre Lal Verma		
	1,85,000.00	1,85,000.00
Mohan Lai Dhakar	10,16,200.00	5,47,000.00
NAND KISHOR GOYAL	6,49,200.00	1,80,000.00
NARENDRA SINGH	6,17,000.00	6,17,000.00
Om Prakash Vashnavo	8,37,000.00	8,37,000.00
Phoolchand Kumawat	5,86,000.00	5,86,000.00
Prabhu Lal	3,00,000.00	3,00,000.00
Rajendra Prasad Sharma	2,95,000.00	2,95,000.00
Ram Lal Bairwa	2,95,000.00	2,95,000.00
Ratan Lal Meena	11,08,200.00	6,39,000.00
Safru Din Ansari	2,45,000.00	2,45,000.00
SHER SINGH MEENA	2,15,000.00	2,15,000.00
Shree Bhairav Agro Equipments	8,57,00,440.00	6,66,26,440.00
Sispal Ji Yadav	10,94,600.00	6,25,400.00
Surendra Singh	6,29,500.00	6,29,500.00
Phoolchand (Chaksu Farm House)	1,93,000.00	
Prem Enterprises	5,000.00	
Agarwal Electricals	23,926.00	
Ramdhan New Hotel and Resorts	90,000.00	
Nitin Batteries sales and services	500.00	***************************************
Chaina Ram - Granite	1,33,000.00	***************************************
Ganesh Aluminium	1,00,000.00	***************************************
Shankar Dhakar	41,000.00	***************************************
Vinay Steel Art (New hotel)	30,000.00	***************************************
Anil Tractor Parts	8,625.00	
Codewisely Solutions	21,000.00	
Deepak Ji Granite Machine	50,000.00	
Deepak Kumar Mali (Road New hotel)	60,000.00	
Kadir Khan	1,00,000.00	
Kapil Kumawat and Associates	50,000.00	
New Papdi Brocks udhuyog	1,00,000.00	
Patir Iron Works	55,506.00	
Rajvanshi and Associates	1,50,968.00	
Shree R K Sales (New hotel and resorts)	32,300.00	
Shri Vinayak Technology (Debock Hotel)	25,000.00	
Tomer construction company (new hotel)	1,92,777.68	
Ankit Sharma	11,000.00	
Event plammer	1,00,000.00	
Manappuram Finance Limited	1,51,470.00	
Total	20,15,34,419.68	12,51,69,304.00

CIN: U52190RJ2008PTC027160

#### CASH FLOW STATEMENT FOR THE YEAR ENDED 31st March 2018

₹ in rupees

	PARTICULARS	31st March 2018	31st March 2017
Α.	Cash Flow From Operating Activities		
	Net Profit before tax and extraordinary items(as per Statement of Profit and Loss)	1,44,71,153.97	73,01,101.64
	Adjustments for non Cash/ Non trade items:		
	Depreciation & Amortization Expenses	26,99,246.00	21,96,566.02
	Finance Cost	35,941.27	74,84,794.50
	Interest received		(13,040.00)
	Other Inflows / (Outflows) of cash	10,92,63,300.00	
	Operating profits before Working Capital Changes	12,64,69,641.24	1,69,69,422.16
	Adjusted For:		
	(Increase) / Decrease in trade receivables	(7,63,65,115.68)	(7,53,95,965.00)
	Increase / (Decrease) in trade payables	2,19,16,069.44	3,45,14,850.80
	(Increase) / Decrease in inventories	(46,13,505.55)	(2,27,94,287.24)
	Increase / (Decrease) in other current liabilities	(5,36,687.72)	(1,35,13,259.94)
	(Increase) / Decrease in Short Term Loans & Advances	(1,76,353.00)	38,98,340.09
	(Increase) / Decrease in other current assets	(30,498.56)	4,66,593.00
	Cash generated from Operations	6,66,63,550.17	(5,58,54,306.13)
	Income Tax (Paid) / Refund	(19,57,497.00)	(6,18,000.00)
	Net Cash flow from Operating Activities(A)	6,47,06,053.17	(5,64,72,306.13)
В.	Cash Flow From Investing Activities		
	Purchase of tangible assets	(3,25,23,774.18)	(68,28,404.00)
	Proceeds from sales of tangible assets	2,00,88,807.79	
	Non Current Investments / (Purchased) sold	(3,75,00,000.00)	
	Interest Received		13,040.00
	Cash advances and loans made to other parties		(5,000.00)
	Cash advances and loans received back		2,00,000.00
	Net Cash used in Investing Activities(B)	(4,99,34,966.39)	(66,20,364.00)
C.	Cash Flow From Financing Activities		
	Finance Cost	(35,941.27)	(74,84,794.50)
	Increase in / (Repayment) of Short term Borrowings	56,994.00	1,77,200.00
	Increase in / (Repayment) of Long term borrowings	(6,21,75,668.46)	6,10,08,119.92
	Increase / (Decrease) in share capital	5,00,00,000.00	
	Net Cash used in Financing Activities(C)	(1,21,54,615.73)	5,37,00,525.42
D.	Net Increase / (Decrease) in Cash & Cash Equivalents(A+B+C)	26,16,471.05	(93,92,144.71)
E.	Cash & Cash Equivalents at Beginning of period	10,27,106.81	1,04,19,251.52
F.	Cash & Cash Equivalents at End of period	36,43,577.86	10,27,106.81
G.	Net Increase / (Decrease) in Cash & Cash Equivalents(F-E)	26,16,471.05	(93,92,144.71)

The accompanying notes are an integral part of the financial statements.

As per our report of even date For Mohnot Puneet & Associates Chartered Accountants (FRN: 0012316C)

For and on behalf of the Board of Directors

Sd/-

Puneet Mohnot Partner Membership No.: 079480 Place: Jaipur Date: 06/09/2018 Sd/-MUKESH MANVEER SINGH Director DIN: 01765408 Sd/-KAILASH BRAHMABHATT Director DIN: 07883524 Sd/-NISHU GOYAL CFo

Sd/-RAMITA KUMAWAT Company Secretary

#### SIGNIFICANT ACCOUNTING POLICIES & NOTES ON FINANCIAL STATEMENTS

**Note No.: 26** 

#### A. Significant Accounting Policies

#### 1. Basis of accounting:-

These financial statements have been prepared in accordance with the Generally Accepted Accounting Principles in India (Indian GAAP) including the Accounting Standards notified under Section 133 of the Companies Act, 2013, read with Rule 7 of the Companies (Accounts) Rules, 2014 and the relevant provisions of the Companies Act, 2013.

The financial statements have been prepared under the historical cost convention on accrual basis.

#### 2. Revenue Recognition:-

Expenses and Income considered payable and receivable respectively are accounted for on accrual basis except discount claims, rebates and retirement benefits which cannot be determined with certainty during the year.

#### 3. Fixed Assets :-

Fixed assets are stated at their original cost of acquisition including taxes, freight and other incidental expenses related to acquisition and installation of the concerned assets less depreciation till date.

#### 4. Depreciation :-

Depreciation is provided based on useful life of the assets as prescribed in Schedule II to the Companies Act, 2013.

#### 5. Investments:

Investments are stated at cost.

#### 6. <u>Inventories</u>:-

Inventories are valued as under:-

1. Inventories : At cost.

#### 7. Taxes on Income:-

Provision for current tax is made on the basis of estimated taxable income for the current accounting year in accordance with the Income Tax Act, 1961. The deferred tax for timing differences between the book and tax profits for the year is accounted for, using the tax rates and laws that have been substantively enacted by the balance sheet date. Deferred tax assets arising from timing differences are recognized to the extent there is virtual certainty with convincing evidence that these would be realized in future. At each Balance Sheet date, the carrying amount of deferred tax is reviewed to reassure realization.

#### General:

Except wherever stated, accounting policies are consistent with the generally accepted accounting principles and have been consistently applied.

#### (B) Notes on Financial Statements

- 1. The SSI status of the creditors is not known to the Company; hence the information is not given.
- 2. Salaries includes directors remuneration on account of salary Rs.30000 /-.
- 3. Bank & loan balances, Trade receivables, Trade payables, Loans & Advances and Unsecured Loans have been taken at their book value subject to confirmation and reconciliation.
- 4. Loans and Advances are considered good in respect of which company does not hold any security other than the personal guarantee of persons.
- 5. No provision for retirement benefits has been made. The impact of the same on Profit & Loss is not determined.
- 6. Related Party disclosure :- Loans have been taken from related parties and Key Managerial Person from time to time and the balance outstanding is duly disclosed in final accounts.
- 7. Previous year figures have been regrouped/rearranged wherever necessary.

#### Signature to notes 1 to 26

#### In terms of Our Separate Audit Report of Even Date Attached.

For Mohnot Puneet & Associates Chartered Accountants For and behalf of the Board of Directors

sd/-

(Puneet Mohnot)

Partner Membership No. 079480

Registration No. 0/9480

Place: - Jaipur Date: - 06.09.2018 sd/- sd/-

Mukesh Manveer Kailash Brahmabhatt

Singh Director

Director

DIN: 01765408 DIN: 07883524

sd/- sd/-

Nishu Goyal Ramita Kumawat CFO Company Secretary



#### Form No. MGT-11

#### PROXY FORM

[Pursuant to Section 105(6) of the Companies Act, 2013 and Rule 19(3) of the Companies (Management and Administration) Rules, 2014]

CIN: U52190RJ2008PLC027160  Name of the Company: Debock Sales & Marketing Limited (Formerly known as Debock Sales Marketing Privat Limited)  Registered office: 51, Lohiya Colony, 200ft Bye Pass Vaishali Nagar Jaipur 302021  Name of the Member(s):  Registered address:  E-mail ID:
Folio No/DP ID-Client ID:
I/We being the Member(s), holdingof the above named company, hereby appoint:  1. Name     Address     Email id     Signature
2. Name Address Email id Signature
3. Name Address Email id Signature
As my / our Proxy to attend and vote (on a poll) for me/us and on my/our behalf at the 10 <sup>th</sup> Annual General Meeting to be held on Saturday, 29 <sup>th</sup> September, 2018 at 3:00 PM at registered office of the Company situated at 51, Lohiya Colony, 200ft Bye Pass Vaishali Nagar Jaipur 302021 and adjournment thereof in respect of such resolutions as are indicated below:
Ordinary Business:
<ol> <li>Adoption of Audited Financial Statements together with Reports of the Directors and Auditors thereon for the F.Y ended on 31<sup>st</sup> March, 2018.</li> </ol>
<ol> <li>Re-appointment of Mr. Mukesh Manveer Singh as a Director, liable to retire by rotation.</li> <li>Ratification of M/s Mohnot Puneet &amp; Associates (FRN.0012316C), Chartered Accountants as Statutory Auditor of the Company.</li> </ol>
Special Business: 4. Appointment of Ms. Jyoti Choudhary as Independent Non Executive Director.
Signature of Shareholder:Signature of Proxy Holder(s):

Note: This Form of Proxy in order to be effective should be duly completed and deposited at the Registered Office of the Company, not less than 48 hours before the commencement of the Meeting.



#### Form No. MGT12 Polling Paper

[Pursuant to Section 109(5) of the Companies Act, 2013 and rule 21(1) (c) of the Companies (Management and Administration) Rules, 2014]

	Name of the Company	M/S Debock Sales & Marketing Limited (Formerly known as M/S Debock Sales & Marketing Pvt Ltd)
	Registered Office	Regd. Office: 51, Lohiya Colony, 200ft Bye Pass VaishaliNagar Jaipur RJ 302021 Website www.debockgroup.com E-mail: info@debockgroup.comcs@debockgroup.com CIN: U52190RJ2008PLC027160
	BALLO	ΓPAPER
S.No	Particular s	Details
1.	Name of the First Named Shareholder (In Block Letter)	
2.	Postal Address	
3.	Registered Folio No./ Client ID No. (* Applicable to investors holding shares in dematerialized form)	
4.	Class of Share	Equity Shares

I hereby exercise my vote in respect of Ordinary resolution enumerated below by recording my assent or dissent to the said resolution in the following manner.

No.	Item No.	No. of shares held	I Assent to the	I Dissent to the
		by me	Resolution	Resolution
1.	Adoption of Audited Financial			
	StatementsfortheF.Yendedon31stMa			
	rch, 2018 together with Reports of			
	the Directors and Auditors thereon			
	(Ordinary Resolution)			
2.	Re-appointment of Mr. Mukesh			
	Manveer Singh as a Director,			
	liable to retire by			
	rotation.(OrdinaryResolution)			
3.	Ratification of M/s Mohnot Puneet			
	& Associates(FRN.0012316C),			
	Chartered Accountants as Statutory			
	Auditors of the Company			
	(Ordinary Resolution)			
4.	Appointment of Ms. Jyoti			
	Choudhary as Independent Non			
	Executive Director (Ordinary			
	Resolution)			
Data				
Date:				
Place:	1 Cl 1. 1			
(Signature of t	he Shareholder)			

\*Entitlement of shareholders to cast their vote at the 10<sup>th</sup> Annual General Meeting will be reckoned on the cut-off date i.e. 22<sup>nd</sup> September, 2018. Accordingly, the number of shares held by shareholder on such aforesaid date will only be considered.

#### **Instructions:**

- 1. Company is exempted from conducting E Voting vide Rule 20(2) of Companies (Management & Administration) Amendment Rule, 2015. So voting will be conducted by means of ballot paper at the Annual General Meeting.
- 2. The vote should be cast either in favour or against by putting tick ( $\sqrt{}$ ) mark in the column provided for assent or dissent.
- 3. This form should be completed and signed by the Member/Proxy Holder as per the specimen signatures registered with the Company/Depository. In case of joint holding, this form should be completed and signed by the first named member.
- 4. Unsigned, incomplete, improperly or incorrectly tick marked Ballot papers will be rejected. A Ballot paper will also be rejected if it is received torn, defaced or mutilated to an extent which makes it difficult for the Scrutinizer to identify either the member or as to whether the votes are in favour or against or if the signature cannot be verified.
- 5. The decision of Scrutinizer on the validity of the Ballot paper and any other related matter shall be final.
- 6. The Scrutinizer will collate the votes cast through Ballot paper in Annual General Meeting to declare the final result for each of the Resolutions enumerated above.
- 7. The Results shall be declared by the Chairman within 48 hours from the conclusion of Annual General Meeting.

Place: Jaipur	
Date:	(Signature of the Shareholder / Proxy holder)



Debock Sales & Marketing Limited (Formerly Known as Debock Sales & Marketing Private Limited) Registered Office:-51, Lohiya Colony, 200 Ft Byepass, Vaishali Nagar, Jaipur -302021 E Mail ID: info@debockgroup.in, cs@debockgroup.in CIN: U52190RJ2008PLC027160 Website: www.debockgroup.in

ATTENDANCE SLIP		
Name of the Member(s): Registered address: E-mail ID: Folio No/DP ID-Client ID: Number of Shares held:		
I hereby record my presence at the 10 <sup>th</sup> Annual Ger	m a member / proxy of the Company.  neral Meeting of the Company to be held at its registered office of the Vaishali Nagar, Jaipur-302021 at 3.00 P.M. on Saturday, the 29 <sup>th</sup>	
Name of the Member / Proxy (In Block Letters)	Signature of the Member / Proxy	
Note: Please fill this attendance slip and hand it requested to bring their copies of Annual report	over at the entrance of the meeting hall. Members are t 2017-18 for the Meeting.	



#### **Route Map**



